



# AFSA DIVISION 3

Heartland of America

*“Recruit, Retain, Educate”*



April 25-25, 2015, Division 3 held its 2015 Convention, hosted by Chapter 951 in Deadwood, SD. Three days of fun, building connections and outstanding training on topics such as Legislation, Membership, Communications and Fraternity. Pictured above is the Division 3 Executive Council, which now includes a Family Matters Trustee. (Full listing is in the newsletter)

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### AFSA's Legislative Update

*Dr. Scott Porter  
Deputy Director, Military & Gov't Relations*

Dr. Scott Porter presented an outstanding briefing at the 2015 Div 3 PAC that covered the current status of many key pieces of Legislative issues.

His briefing coincided with briefings from SD's Congressional staff who heard first hand what was important to AFSA.

We have attached the slides he presented and if anyone has any questions, please contact President Zalesky for clarification.

Download Briefing [HERE](#)

### AFSA Membership

AFSA is continuing with its 2015 Membership campaign, 5 years for \$25 Cyber-Membership. This is a great opportunity for you and your chapter to increase your overall membership

Eligible members consist of Air Force enlisted, past and present, their family members and all others who wish to support the efforts for the Air Force Sergeants Association.

People within 6 months of renewal can also take advance of this great opportunity and renew for the 5 year Cyber-Membership plan. For more information please contact your local chapter.

Welcome to the AFSA Online Store

## CHEVRONS

To view the available merchandise and begin shopping, please choose a category above.

Orders placed by 4 pm (EST) for in stock merchandise will ship the same day. "in by 4, out the door!"



### LEGISLATIVE ACTION CENTER

AIR FORCE SERGEANTS ASSOCIATION



# AFSA DIVISION 3

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## *Parting Words by Dale Lutzen, SMSgt, USAF (Ret), President Division 3*



I want to thank the delegates and members of Division 3 for letting me serve as your Division President and representing Division 3 on the AFSA International Council. It has been an exciting and most rewarding journey.

It all started in 2003 at a joint Division 8/9 conference held in Saint Joseph, Missouri, where I was asked to step up and run for the position of, what was then, Division 9 Presidents. Without really knowing what to expect, I agreed to 'throw my hat in the ring' and now here we are, 12 years later. What a ride!

I learned a lot of things along the way, including:

- You will never know everything
- Not everyone will agree with your decisions
- Delegate, as there are only 24 hours in the day and many people who know just as much, if not more, than you do
- Have Integrity
- The goals and future of the association outweigh your personal goals and ambitions
- Surround yourself with talented people, entrust them to accomplish the mission

Mistakes are opportunities to learn and, like I said before, I've learned a lot and I'm still learning

The role of Division President is to educate/motivate chapters to excel and mentor chapter leaders by teaching them to be administratively responsible, inspiring them to recruit and retain new members, and generating excitement about our Association. Recognition is the key - reward the

volunteers that manage our association and always thank them for their dedication.

During the past 12 years I have been fortunate to serve on the following committees: Awards, Legislation, Membership, Information, Technology, Division Merger and the AFSA Reorganization. Along the way, the Division won many awards and recognition led the Association in membership retentions and pushed recruiting efforts to new levels.

The Division Team created various chapter officer training programs and embraced technology when possible to improve and enhance the Air Force Sergeants Association.

The 2009 merger of Division 8 and 9 stand out in my mind as the single action that served to solidify Division 3 within the AFSA structure. Division 8 and 9 were already holding joint annual conferences and it seemed natural that a combining of forces would create a larger, stronger Division, which is what has happened. Combining Division leadership allowed the Division to have a larger collective voice at the International level when AFSA introduced an AFSA worldwide reorganization in 2013. The self-initiated merger allowed the Division 89 family to remain intact cemented our position as a solid Division within the AFSA structure. The Division is in great hands and the new Executive Council is excited and poised to propel Division 3 to a higher level. While I step down from the role of President, I look forward to working beside each of you as we continue to serve AFSA in the coming years.

All the best,

Sincerely, Dale Lutzen





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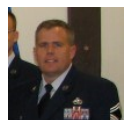
Division 3 Executive Council



President

SMSgt (Ret) Steve Zalesky

[president@afsadiv3.org](mailto:president@afsadiv3.org)



Vice-President

SMSgt (Ret) Gary Swanson

[vice@afsadiv3.org](mailto:vice@afsadiv3.org)



Trustee 1

TSgt Jared Langenstein

[trustee1@afsadiv3.org](mailto:trustee1@afsadiv3.org)



Trustee 2

MSgt (Ret) Terry Turner

[trustee2@afsadiv3.org](mailto:trustee2@afsadiv3.org)



Trustee 3

CMSgt (Ret) Mark Clark

[trustee3@afsadiv3.org](mailto:trustee3@afsadiv3.org)



Trustee 4

MSgt (ret) Bud Kolwitz

[trustee4@afsadiv3.org](mailto:trustee4@afsadiv3.org)



Family Matters Chair

Mrs. Patti Dalzell

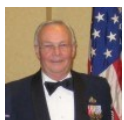
[family@afsadiv3.org](mailto:family@afsadiv3.org)



Communications Chair

MSgt (Ret) David A. Bamburg

[comm@afsadiv.org](mailto:comm@afsadiv.org)



Historian

SMSgt (Ret) Charlie Dalzell

[historian@afsadiv.3org](mailto:historian@afsadiv.3org)



Secretary/Treasurer

MSgt Amber Callahan

[secretary@afsadiv.3org](mailto:secretary@afsadiv.3org)



Senior Advisor

SMSgt (Ret) Dale Lutzen

[senior@afsadiv3.org](mailto:senior@afsadiv3.org)



# AFSA DIVISION 3

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How are you Communicating?

## Cruzing the Web

<u>Chapter</u>	<u>Location</u>	<u>Internet</u>
	AFSA HQ	
	Division 3	
804	Kansas City, MO	
851	Milwaukee, WI	
858	Minneapolis, MN	
872	Scott AFB, IL	
881	Whiteman AFB, MO	
951	<a href="#">Ellsworth AFB, SD</a>	
959	Minot AFB, ND	
964	<a href="#">Grand Forks, ND</a>	
972	McConnell AFB, KS	
984	Offutt AFB, NE	
985	Tinker AFB, OK	
988	Altus AFB, OK	
990	Vance AFB, OK	



# AFSA DIVISION 3

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## TOP TEN DIV 3 RECRUITER 2015

NAME	CHAP	YTD	LIFE
Johnson, Mary	F0959	49	100
Francis, Stephan	F0988	49	2,080
Zalesky, Steven	F0872	37	817
Mitchell, Donnail	F0984	25	34
Hollingsworth, Cale	F0872	21	61
Bailey, Courtney	F0984	19	67
Lutzen, Dale	F0984	18	916
Kolwitz, Roland	F0851	17	292
Dorsey, Markeisha	F0959	16	22
Short, Steven	F0872	16	17

	Jan	Feb	Mar	Apr
F0804	3	1	7	4
F0851	4	4	3	11
F0858	2	0	0	0
F0872	2	51	39	45
F0881	6	34	24	2
F0951	5	11	5	10
F0959	22	26	11	10
F0964	2	11	5	6
F0972	2	2	2	2
F0984	18	8	16	27
F0985	4	7	5	11
F0988	1	29	20	10
F0990	0	0	0	5
<b>Total</b>	<b>71</b>	<b>184</b>	<b>137</b>	<b>143</b>



There are some great recruiting tools on HQ AFSA web-site.

<http://www.hqafsa.org/recruiting-tools.html>

<http://www.hqafsa.org/exclusive-afsa-member-benefits.html>



# AFSA DIVISION 3

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## TOP TEN DIV 3 RETAINERS 2015

NAME	CHAP	YTD	LIFE
Kolwitz, Roland	F0851	73	3,020
Zalesky, Steven	F0872	21	914
Rojas, Audrye	F0988	12	26
Kolwitz, Jean	F0851	11	1,224
Dalzell, Patricia	F0804	10	12
Lutzen, Dale	F0984	6	349
Bamburg, David	F0951	5	58
Mitchell, Donnail	F0984	4	5
Gralewski, Michael	F0872	4	4
Lee, Chad	F0872	4	11

	Jan	Feb	Mar	Apr
F0804	1	0	0	10
F0851	9	28	26	21
F0858	0	0	0	0
F0872	0	15	10	17
F0881	3	0	0	0
F0951	0	0	5	0
F0959	1	2	0	0
F0964	0	0	3	0
F0972	0	0	0	0
F0984	2	4	5	4
F0985	0	0	1	1
F0988	6	4	2	1
F0990	0	0	0	0
<b>Total</b>	<b>22</b>	<b>53</b>	<b>52</b>	<b>54</b>



Message from , MSgt (Ret) Terry Turner, Membership  
 Thanks and please continue to recruit and retain!  
 Please make a concentrated effort to contact every member that is due to renew. We cannot rely on new member recruiting if we expect to grow as an Association, we need to keep the members we have and then recruit more new ones.



# 2014 Division 3 Award Winners



Member of the Year

SSgt Nichole Brown

Chapter 872, Scott AFB



Family Member of the Year

Mrs. Patti Dalzell

Chapter 804, Kansas City, MO



# 2014 Division 3 Award Winners Cont...



Airman of the Year

SrA Jordan Wentzel

Chapter 872, Scott AFB



NCO of the Year

SSgt Alexandra Crawley, Unable to attend due to Mission Requirements

(Accepted by MSgt Byron Ball, Chapter 964 President)

Chapter 964, Grand Forks AFB





# 2014 Division 3 Award Winners Cont...



<b>Award</b>	<b>Recipient</b>	<b>Chapter</b>	<b>Location</b>
Chapter of the Year (> 500)	CMSAF Bud Andrews Gateway Chapter	872	Scott AFB, IL
Chapter of the Year (<500)	The Twister Chapter	988	Altus AFB, OK
Volunteer Service Person of the year	SrA Shelby Platt	985	Tinker AFB, OK
VAVS Award	Ms. Adeline Davidson	804	Kansas City, KS
Community Service Award	Thunderbird Chapter	985	Tinker AFB, OK
Individual Legislative Award	TSgt Richard Porter	985	Tinker AFB, OK
Chapter Legislative Award	Thunderbird Chapter	985	Tinker AFB, OK
Website of the Year	CMSAF Bud Andrews Gateway Chapter	872	Scott AFB, IL
Chapter Newsletter of the Year	CMSAF James McCoy Chapter	984	Offutt AFB, NE

## **Division 3 Scholarship Recipients**

Stacy Nelson

Norman OK

Father is James Nelson retired SMSgt

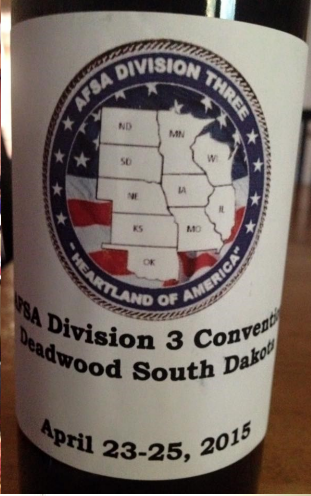
She is attending Oklahoma City Community College this fall

Amber Cook

O Fallon IL

Father is William Cook , active duty MSgt

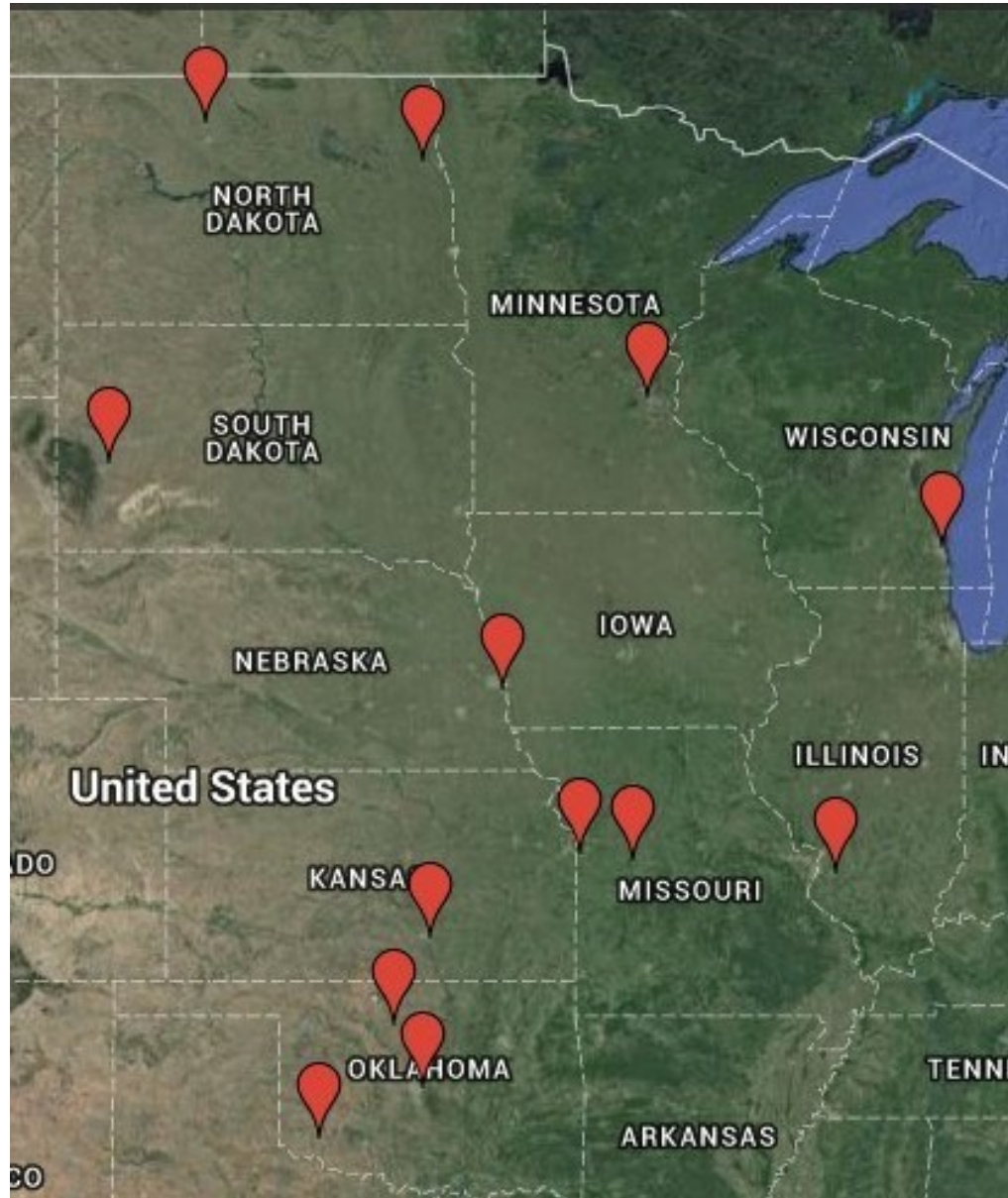
She is attending Saint Louis University



# 2016 DIVISION 3 CONVENTION

## ALL ROADS LEAD TO GRAND FORKS, ND

<u>Chapter</u>	<u>Location</u>	<u>Distance</u>
804	Kansas City, MO	677 mi
851	Milwaukee, WI	653 mi
858	Minneapolis, MN	316 mi
872	Scott AFB, IL	949 mi
881	Whiteman AFB, MO	750 mi
951	Ellsworth AFB, SD	653 mi
959	Minot AFB, ND	211 mi
964	Grand Forks, ND	_____
972	McConnell AFB, KS	798 mi
984	Offutt AFB, NE	509 mi
985	Tinker AFB, OK	966 mi
988	Altus AFB, OK	1,090 mi
990	Vance AFB, OK	920 mi





# Team 851

## The Badger Chapter



Chapter 851 had two delegates, Bud and Jean Kolwitz, attending the Division 3 Conference at Deadwood SD.

Chapter 951 received the Top Retaining Chapter for the Division with 278 retentions for the year 2014. "Team Kolwitz" (Bud and Jean Kolwitz) received an award for 251 retentions and 19 recruits in the year 2014. Their Lifetime total is 4160 retentions and 378 recruits. At the Conference, Jean gave

a report on our Chapter's activities last year during a "working lunch".

We're still involved with the "Cents' Off" Manufacturers Coupon Project, pull tabs for Ronald McDonald House, cancelled stamps for the Lions Club "Stamps for the Wounded" program, and, Box Tops for Education.

We donated cloths to the Homeless Vet Shelter for the women veterans who were there and donated popcorn and snacks that were sent overseas to the Pat Tillman USO, given locally to the Homeless Vet Shelter and to a local coffee house gathering place for vets who just come and sit and talk with their fellow vets.

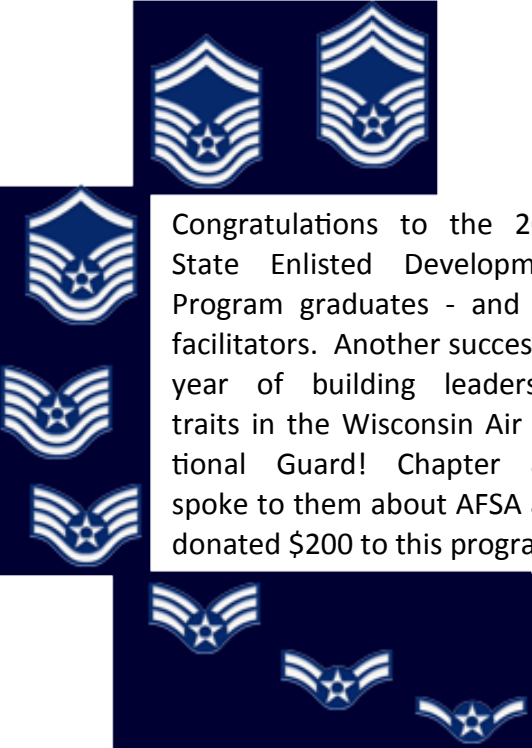
In June we are taking the "show on the road". Due to not being able to hold our monthly meeting at the 128<sup>th</sup> ANG in Milwaukee, we are going to the 115<sup>th</sup> in Madison where we are going to hold a meeting there and then have a membership drive afterwards. We went there last year for a membership drive and it went over so well that we are planning on making this a yearly event so that their members can attend a meeting.



Chapter 851 member MSgt Michael J. Krausz, 128th Maintenance Squadron first sergeant, was announced the Wisconsin Air National Guard First Sergeant of the Year.



Annual Nominees for Unit CAP NCO of the Year, Cadet SMSgt Ward and Nominee for National CAP NCO of the Year, Cadet CMSgt Evert. Presenting the award is Chapter 851 President, Bill Rheingans.



Congratulations to the 2015 State Enlisted Development Program graduates - and the facilitators. Another successful year of building leadership traits in the Wisconsin Air National Guard! Chapter 851 spoke to them about AFSA and donated \$200 to this program.



2015 State Enlisted Development Program

## Division 3 Other Chapter Inputs



Chapter 872 President, Senior Master Sgt. Mike Gralewski, presents the chapter-sponsored Distinguished Graduate Award to Senior Airman Jacob Fosberg at Scott AFB, IL.



Chapter 964 completed in the Thunderbird-Half Marathon in Bismarck, North Dakota (MSgt Kingsley Scott, Military Affairs Chair (left) and MSgt Byron Ball, Chapter President (right))

# Team 951

## The Mt. Rushmore Chapter



Chapter 951 began 2015 in a positive way. Despite challenges with AFSA's new website we were able to get people signed up and are on pace to beat last years numbers for recruits and reach our goal of 100 new recruits.



treat.

The first few months were extremely busy as Super Dave led us on the journey of planning and pulling off one of the best Division 3 Conventions. With sponsors, donors and selling ads we raised over \$4,000 to put on the Convention at the Lodge in Deadwood. We hope everyone in attendance enjoyed it as much as we did. With our fundraisers during that time we brought in around \$400 for the chapter.

Chapter 951 has also been busy with our monthly dinner events at VFW Post 1272 where we serve the meal to many Veterans, some dating back to WW II, presenting the AFSA award to the Civil Air Patrol, monthly Right Start, ALS briefings and increasing our influence with the other Ellsworth Private Orgs.

Our next upcoming plans are for Ellsworth AFB's airshow this summer, getting the word out at Dakota Thunder during Sturgis's 75th Motorcycle Rally and the big event of Main Street Square's "Salute the Patriots" this September.



CMSgt (Ret) Kevin Ott has been working since event last September to make this one bigger and better and with the involvement of organization on and off base, our presence will be felt.

He has managed to pull all the Private Orgs on base together for this one event, something the base hasn't seen in a long time.. He was able to get a Victory motorcycle to raffle off along with a Cabela's 12-gauge shotgun and night at a local hotel/waterpark. There is a lot of potential to raise a good amount of money to support many Veterans' charities.





## Columbia Southern EDUCATION GROUP

Changing Lives Through Education  
[CSEGroup.com](http://CSEGroup.com)

### FAMILY FOCUSED SCHOLARSHIP

CSEG is proud to support the AFSA Gives Back program through the Family Focused Scholarship.

The Family Focused Scholarship is open all AFSA members in the family member category.

This online scholarship will cover up to \$16,500 in one degree program and will be applied directly to the recipient's tuition for up to two years or until the completion of the selected online degree program, whichever comes first.

The goal of the Family Focused Scholarship is to provide AFSA family members an affordable method to achieve their academic goals and aspirations.

The scholarship application is open April 15 through June 15, 2015. Please visit [CSEGroup.com/FFS](http://CSEGroup.com/FFS) for application materials and additional information. If you have questions or would like to learn more about the educational opportunities available through Columbia Southern Education Group, please call 888.520.5836.

## Waldorf College

877.267.2157

[www.waldorf.edu](http://www.waldorf.edu)

[WAL-onlineadmissions@waldorf.edu](mailto:WAL-onlineadmissions@waldorf.edu)



## AIR FORCE SERGEANTS ASSOCIATION CAREER ENRICHMENT CENTER

CSEG is proud to partner with the Air Force Sergeants Association and provide a 50% tuition discount on select courses at Waldorf College. This discount is available to AFSA members currently serving in the Air National Guard and Air Force Reserve.

### SPEECH

SPC 1010 – Speech Communications  
Presents the basic principles of speechmaking and opportunities for students to develop their own skills

### ENGLISH

ENG 1010 – English Composition I  
Introduction to the basic concepts and requirements of college-level writing.

### HUMANITIES

REL2350 – Philosophies of World Religions  
Provides an introduction to the histories, basic philosophies and characteristic practices of the world's major religions.

### MATH

MTH 1010 – General Education Mathematics  
Designed primarily for the online student who does not plan to specialize in mathematics or related science.

or

MTH 2000 – Managerial Math  
Overview of topics in finite mathematics together with their applications for the analysis involving real life situations.

### SOCIAL SCIENCES

PSY 1010 – General Psychology  
This course is an introductory survey of the principles, theories, and methods of psychology as a basis for the understanding of human behavior and mental processes.

or

SOC 1010 – Introduction to Sociology  
In-depth study of the basic concepts of sociology.

All of the above courses are offered at a special rate of \$41250 per course. Textbooks are provided at no cost through the Loan-A-Book program. Waldorf College has also waived the library fee for these courses.

We offer flexible payment options of 2 or 4 payments. This discount cannot be used in conjunction with military tuition assistance.

Registration is now open. Please see the Term Calendar for the next upcoming term.

# *Division 3 Straight Talk*

## Notes from the New Division President...



First and foremost I want to thank everyone at the Division 3 PAC for the encouragement and confidence in selecting me as your Division President. Fortunately for me I have a great supporting cast of dedicated and inspirational council members who are focused in serving our association.

One of my goals for this year is to reinforce AFSA's Four Pillars of Fraternity, Legislation, Communication, and Membership. Each pillar is like a table leg, each leg supports each other. While all four pillars have their own distinct purpose, they are not implemented separately, but rather in concert. The four pillars need to be in harmony with each other. When one or more of them is out of harmony, the table falls out of balance.

During the convention I was asked, "What is the best piece of advice you could pass along to a new chapter president to run a successful chapter?" That is tough question, because each chapter has its own dynamics, but I have always said the best way to get your chapter active is to get involved in community service projects. People do things for their reasons, not yours, so our role is to create a culture that stimulates the inner motivation of each member. Also, a secondary effect of community service projects is the ability to influence membership growth and opportunities to recruit new members.

Membership remains a vital link to the legislative efforts of our association. Quite simply...membership is our strength on Capitol Hill. Many people join AFSA because they were recruited by someone they know. Establishing a strong membership team is critical in establishing a successful chapter. Two people can only recruit so many members; however, a recruiting team of ten people can produce hundreds of potential new members. It is often stated that if each member could recruit one and retain one member our association could double in size. In order to be a successful AFSA recruiter people must be willing to talk to friends, peers, and co-workers about the benefits of membership and what AFSA does for all Airmen.

Lastly, I would to thank Dale Lutzen for his dedication in serving as a Division President for the past 12 years! Dale is a great mentor and will continue to serve our division as my Senior Advisor. I am humble and honored to serve as your Division President. Our selfless acts no matter how large or small are what makes our association strong, and the ability to convey AFSA's message to our members will make us even stronger. Thank you for the opportunity to serve and look forward to the new adventures to come.



SMSgt (Ret) Steve Zalesky  
AFSA Division 3, President





**2015 PROFESSIONAL AIRMEN'S CONFERENCE**  
**UNITING AIRMEN**

GRAND HYATT - SAN ANTONIO, SAN ANTONIO, TEXAS  
AUGUST 22 - 26, 2015

The PAC Theme is: *"The Air Force Sergeants Association ... Uniting Airmen"*

**2015 AFSA International Convention**

**2015 Professional Development Forums**

**NOTE:**

The **Professional Development Forums** are open and free to all military members on Active Duty and DoD civilian personnel

**[Click here to register for PAC events.](#)**

**NOTE TO AFSA DELEGATES:**

There are some **Professional Development Forums** planned during the same times as AFSA Business Meetings. Please follow the AFSA International Convention Agenda and attend all AFSA Business Meetings.

The **Professional Development Forums** are in purple text. **[Download the agenda in PDF format by clicking here.](#)**

The 2015 Professional Airmen's Conference will convene in San Antonio, Texas, at the Grand Hyatt San Antonio, 600 East Market Street, San Antonio, Texas, 78205.

AFSA International Convention Registration \$275.00 | The AFSA contracted room rate is \$117.00.

You can make your Grand Hyatt San Antonio **reservations** **[by CLICKING HERE](#)**

**NOTE:** The last date to make hotel reservations at the AFSA contracted room rates is August 3, 2015