

Air Force Sergeants Association

Division 89

Newsletter

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Convention Updates

President Dale Lutzen:



I want to start off by expressing my gratitude to Chapter 951 for the outstanding Division Convention that they hosted last week, it truly was a great event.

I also want to thank all of the executive council that made Division 89's first year go so smoothly. To be quite hon-

est, this transition exceeded my expectations. You all have proven that our previous divisions were already working as a team, outstanding job everyone!

In this newsletter, we will recap the convention for those that could not be there. I would like to start out by presenting my Division 89 President's Report for 2009.

- The Division 89 merger went well; our first operating year has gone extremely well and I personally have had no negative issues with our merger
- During the last year, I attended the 2009 PAC and also the AFSA mid-year in March 2010
- I visited chapters 982, Lincoln; 804, Kansas City; 881,
 Whiteman AFB; and 984, Offutt AFB
- While attending chapter meetings, I installed officers, participated in award functions and also supported the AFJROTC and CAP programs
- I communicated weekly with all chapters concerning AFSA issues, to include reports, operating procedures, membership and recruiting issues, and legislative updates
- I'm happy to report that all chapters have sent in their
 3rd quarter FY 2010 reports and are in good standing

with AFSA

- We currently have 15 active chapters and 4 active auxiliary chapters
- Division 89 has an outstanding webpage, http://www.afsadiv89.org and also a Facebook page located at http://www.facebook.com/?ref=logo#!/group.php? qid=179797291521&ref=ts
- Division 89 is the only division with an active "blogging page" located on our website
- With the ongoing restructuring of chapters, we will be making sure that state zip codes are aligned geographically with the correct chapter. Individuals may request to be assigned to whatever chapter that they desire to be affiliated
- Division 89 is the second largest division and we continue to be a mover and shaker in AFSA. Our end strength on 31 Dec 2010 was 13,558 members.
- We enjoyed a successful recruiting and retention year but have a lot of room for improvement. We must continue to grow; thus we have to expend whatever efforts it takes to make this happen! The following are our stats for 2009:
 - Division 89 had 11 of AFSA's 75 Skyhighers or 15% of the world wide market share
 - Division 89 had 3 of AFSA's 4 Highfliers for a 75% world wide market share
 - Division 89 recruited 1,559 of AFSA's total 17,153 new members, for a 9% world wide market share
 - Division 89 retained 687 of AFSA's total 1,980 members retained for a 35% world wide market share
 - Division 89 was 2nd with total Shyhigh producers and 1st in total Higherflier producers
- I would like to pass on the following updates from the mid year conference
- Dues change, E1-E4, \$25.00 for 24 months.
 All others will remain at \$25.00 per year. To be voted on at PAC.

- Looking to change FY to match CY starting in 2011. To be voted on at PAC.
- \$1.00 rebate for retentions CY 2011 for chapters. To be voted on at PAC
- All future membership dues increases to be approved by International Exec Council. To be voted on at PAC.
- Looking to create a 50/50 award for membership and recruiting. Highflier and Skyhigher will remain the same.
- Looking to change the requirement that a chairperson on a standing committee be required to be a member of the international executive committee. Will be voted on at PAC.
- Vice Presidents now have access to web based reports on the AFSA website
- Approved the proper name change for Whiteman AFB Chapter 881 to the Spirit Chapter
- Former DIV 15 Chapters (DRUs) are now aligned under Division 14 (FY 11)
- International President can now wear any color business jacket, no longer has to be a white jacket.
- Looking at changing International President's term from 1 year to 2 years. To be voted on at PAC.
- Looking at changing the Member of the Year Award to the Andy Anderson Member of the Year. Still in discussion.
- Due to alcohol permit laws in the state of Georgia, the international hospitality suite will not serve free wine or beer.

I enjoy serving as your Division President and representing Division 89 to the International Executive Committee and AFSA HQ.

This concludes my report.

<u>Division 89 Auxiliary Coordinator Report, Jean Kolwitz</u>

Distinguished guests, Division 89 executive council, delegates, members, and guests, good morning. With the merger of divisions 8 and 9 last year at division Conference, I became the Division 89 Auxiliary Coordinator. It has been a pleasure



working with everyone. As an update, Division 89 consists of 4 active auxiliaries and 12 inactive ones. The Lincoln and Duluth auxiliaries closed this past year since there was no one willing to step up to take over. The members are being transferred to other Auxiliaries. Whenever I see a chapter president, I let them know i am available to help them reactivate the auxiliaries in their areas.

In sending renewals to the members of the inactive Auxiliaries I remind them of what AFSA does for them and, if at any time, they wish to reactivate the auxiliary chapter, all they have to do is let me know and I will work with them. When I get e-mail addresses from members renewing, i put them on my Distribution list so that they receive any information from AFSA.

No boring figures here, but the Division 89 auxiliaries were in the forefront in auxiliary renewals again this year. The top 3 retainers and the top three retaining auxiliaries were from Division 89 -Kansas City, Milwaukee, and Duluth. Willa Hyde is a repeat highflier. This makes the 6th time for Willa. Way to go, Willa!!!!!!! Our three auxiliaries had a total of 314 retentions between them. The total for the entire auxiliary in AFSA was 463 retentions. As far as recruiting is concerned, we didn't fair as well this year but we keep on trying. We need to not only retain the members we have now, but we need to recruit new members if we want to keep our auxiliary strong. Dues are \$20.00 yearly and remember, there is no longer an age restriction for children. So, sign up those family members.

Our auxiliary is facing a financial problem and our membership is declining. International auxiliary president Mcdowell sent out a message in early April stating that our Membership is slightly over 10,280 and that we need a Membership of 13,000 just to sustain the auxiliary in its daily operations. Included in her message was a background paper from international AFSA president Ledoux talking about a possible merger of the auxiliary with AFSA. He stated there

would be a talking paper in the next issue of the Sergeants Magazine so that all AFSA and auxiliary members would be fully informed of possible actions. We will be discussing this background paper in future sessions of this conference.

All 4 active auxiliaries in Division 89 face the same

problem—not being located on an active duty base. Due to this, they do not have access to a lot of potential members. Despite all the retention work, recruiting efforts thru personal contact and membership drives, the membership is still declining. The average age of an auxiliary member is 70. Milwaukee has one member who just renewed who will be 91. And there are more out there in that age bracket. We need to get the younger people involved and we are open to suggestions as to how to go about getting them involved in AFSA.

There are a lot of auxiliary members who can't be here this weekend due to children in school or who work. But potential members should not worry if they can't make meetings. Remember, every member we have gives us more say In D.C. and makes the auxiliary strong and stable. There are always projects they can help with that do not require attending meetings.

Division 89 Annual Award Winners



DIVISION 89 MEMBER OF THE YEAR, MSGT TERRY TURNER

CHAPTER 985. TINKER AFB



DIVISION 89 AUXILIARY MEMBER OF THE YEAR, HELEN HATZ

CHAPTER A804. KANSAS CITY







DIVISION 89 CHAPTER OF THE YEAR > 500 CHAPTER 872, SCOTT AFB



DIVISION 89 CHAPTER OF THE YEAR < 500 CHAPTER 988, ALTUS AFB



DIVISION 89 AUXILIARY CHAPTER OF THE YEAR > 125

CHAPTER A804, KANSAS CITY



AIRMAN OF THE YEAR

A1C NICHOLAS CARVER, CHAPTER 988



BUD KOLWITZ RECEIVES THE AUXILIARY COORDINATOR'S AWARD

- Chapter 804, Kansas City
 Auxiliary Newsletter of the Year > 125
- Chapter A804, Kansas City
 Community Service Award
- Chapter 872, Scott AFB
 Auxiliary VA Volunteer Services Award
- Barbara Veach, Chapter A804, Kansas City Volunteer Service Person of the Year
- SSgt Lawrence Bach, Chapter 985, Tinker AFB Chapter Website of the Year
- Chapter 872, Scott AFB Individual Legislative Award
- MSgt Terry Turner, Chapter 985, Tinker AFB Chapter Legislative Award
- Chapter 985, Tinker AFB
 Auxiliary Community Service Award
- Chapter A804, Kansas City
 Auxiliary Spirit Award
- Chapter A851, Milwaukee

NCO of the Year

- TSgt Rebecca McNelley, Chapter 972, McConnel AFB President's Award
- Don Sullivan, Chapter 985, Tinker AFB Auxiliary Coordinator's Award
- MSgt (ret) Bud Kolwitz, Chapter 851

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Member of the Year Runner-up

- SMSgt Kimberlee Keller, Chapter 872 Chapter of the Year Runner-up > 500
- Chapter 985, Tinker AFB
 Community Service Award Runner Up
- Chapter 985, Tinker AFB
 Website of the Year Runner Up
- Chapter 951, Ellsworth AFB
 Individual Legislative Award Runner Up
- Harry McLane, Chapter 804
 Newsletter of the Year > 500 Runner Up
- Chapter 851, Milwaukee

Division Recruiting Awards

Recruiter of the Year

- MSgt Terry Turner, Chapter 985
- 3-Time Skyhigher with 135 new members
 Recruiter of the Year Runner Up
- Michael Parente, Chapter 984
- Repeat Skyhigher with 128 new members
 Auxiliary Recruiter of the Year
- Ms Willa Hyde, Chapter A804
- 14 New members recruited

Auxiliary Recruiter of the Year Runner Up

- Ms Jean Kolwitz, Chapter A851
- 4 New members recruited

Retainer of the Year

- MSgt (ret) Bud Kolwitz, Chapter 851
- Eight time Highflyer, 222 Retentions
 Retainer of the Year Runner Up
- SMSgt (ret) Steve Zalesky, Chapter 872
- Two time Highflyer, 55 Retentions

Auxiliary Retainer of the Year

- Ms Willa Hyde, Chapter A804
- Six time Highflyer with 146 retentions

Auxiliary Retainer of the Year Runner Up

- Ms Jean Kolwitz, Chapter A851
- Four time Highflyer with 104 retentions
 Top Recruiting Chapter of the Year
- Chapter 985, Tinker AFB, 491 New members
 Top Recruiting Chapter of the Year Runner Up
- Chapter 984, Offutt AFB, 251 New members
 Top Auxiliary Recruiting Chapter
- Chapter A804, Kansas City, 14 New members
 Top Auxiliary Recruiting Chapter Runner Up
- Chapter A851, Milwaukee, 4 New members
 Top Retaining Chapter of the Year
- Chapter 851, Milwaukee, 223 retentions
 Top Retaining Chapter of the Year Runner Up
- Chapter 872, Scott AFB, 55 retentions
 Top Auxiliary Retaining Chapter of the Year
- Chapter A804, Kansas City, 168 retentions
 Top Auxiliary Retaining Chapter Runner Up
- Chapter A851, Milwaukee, 103 retentions

Skyhighers

Terry Turner (985)	135 Recruits
Mike Parente (984)	128 Recruits
Buddy Gerhardt (972)	107 Recruits
Jonathan Bennett (985)	104 Recruits
Bryan Thompson (984)	103 Recruits
Candace Desa (984)	103 Recruits
Steve Francis (988)	102 Recruits
Kimberly Widener (988)	102 Recruits
Bridget Sleepy (959)	101 Recruits
Lawrence Bach (985)	101 Recruits
Bob Young (872)	100 Recruits



Highfliers

Bud Kolwitz (851) 223 Retentions
Willa Hyde (A804) 146 Retentions
Jean Kolwitz (A851) 103 Retentions

Lifetime Recruiting/Retained Achievement Award

Roland 'Bud' Kolwitz

Recruited/Retained over 2,200 members

Recruited/Retained over 1,600 members

Michael Parente

Recruited/Retained over 1,600 members

Willa Hyde

Recruited/Retained over 1,600 members

Jonathan Bennett

Recruited/Retained over 1,500 members

Recruited/Retained over 1,100 members



LIFETIME RECRUITER ACHIEVEMENT AWARD RECIPIANTS



Division 89 2010 Executive Council



President

SMSqt (ret) Dale Lutzen, Chapter 894, Offutt AFB NE



Vice-President

SMSgt (ret) Steve Zalesky, Chapter 872, Scott AFB IL



Trustee 1

MSgt (ret) David Bamburg, Chapter 951, Ellsworth AFB SD



Trustee 2

MSgt Buddy Gerhardt, Chapter 972, McConnell AFB KS



Trustee 3

MSgt (ret) Bud Kolwitz, Chapter 851, Milwaukee WI



Trustee 4

SMSqt Gary Swanson, Chapter 872, Scott AFB, IL



Treasurer

SMSqt Matt Becker, Chapter 894, Offutt AFB NE



Secretary

TSgt Denise Cox, Chapter 894, Offutt AFB NE



Senior Advisor

SMSgt (ret) Charlie Dalzel, Chapter 804, Kansas City MO



Auxiliary Coordinator

Mrs. Jean Kolwitz, Chapter A851 Milwaukee WI



Historian

SMSqt (ret) Don Sullivan, Chapter 985, Tinker AFB OK



Scenes from the Convention



Around The Division

Chapter 804/A804

AFSA Chapter 804 has been very busy this quarter with Chapter Bingo and AF JROTC award presentations. Presenters from the Chapter include Curtis Gist, Harry McLane & Tony Berter. We are all glad winter is finally over and preparing for the Division and International conventions. Our Newsletter is being mailed to over 1400 members located in Kansas, Nebraska, Iowa, Missouri, plus a few of the snow birds located around the nation. Each one should recruit one this year for AFSA!



CHARLIE DALZEL, CHAPTER 804 AT BINGO NIGHT

Chapter 851/A851

Chapter 851 and 851A Auxiliary participated in the Annual 128th Air National Guard Easter Egg Hunt. Many AFSA members helped in the activities including registration, egg coloring, egg hunt and serving food. Over fifty military families participated and had the chance to meet the Easter Bunny. In the photo, Jean Kolwitz is again recruiting the Easter Bunny to AFSA or AFSA Auxiliary. She never slows down.....



JEAN KOLWITZ, CHAPTER A804 RECRUITING THE EASTER BUNNY INTO THE AFSA RANKS

THE PROFESSIONAL ORGANIZATION OF CHOICE FOR AIR FORCE ENLISTED



Around The Division

Chapter A851

On March 6, 2010, members of A851, Milwaukee, Wisconsin, held a fund raiser/silent auction at the 128th ANG. Donations of items from Harley Davidson, various local merchants, Hartford Support the Troops program, and baked goods made it a success. Proceeds go to help defray the cost of our Auxiliary programs such as sending toiletries to the hospitals at Landstuhl, Germany and Bagram, Afghanistan, sending coupons to the overseas commissaries and any of our other projects that come up during the year. Included in the picture are: Mary Gordon (seated), Jeanne Sprangers (back row left to right), VP Jean Kolwitz, Chapter member Angie Gentry, and Auxiliary President Sue Metzger.



CHAPTER A851 MEMBERS THAT PARTICIPATED IN THE FUND RAISER TO HELP ENLISTED MEMBERS OVERSEAS

Air Force Heritage

These are pictures from my collection of historical personal photos that I have collected over the years. I hope you enjoy this look at our past.



AN UNKNOWN GROUP OF AIRMAN POSE FOR A PICTURE IN 1951 IN ENG-LAND. FROM THE PERSONAL PHOTO ALBUM OF MSGT HERB OTTMAN.

Air Force Heritage



A MSGT SPORTS A FINE LOOKING PAIR OF SHORTS AS A WAF LOOKS ON IN "SHOCK". ON A PERSONAL NOTE, I'M VERY GLAD THE AIR FORCE GOT RID OF THIS UNIFORM



"YOU MISSED A SPOT"...I'M SURE ALL OF US THAT HAVE WORN THE UNI-FORM HAVE BEEN IN THIS SITUATION AT ONE TIME OR ANOTHER.



AN UNIDENTIFIED AIR POLICE MEMBER ASSIGNED TO KINDLEY AFB, BER-MUDA IN THE 1950S



Division Leadership Directory

President SMSqt (ret) Dale Lutzen president@afsadiv89.org Vice President SMSgt (ret) Steve Zalesky vice@afsadiv89.org Trustee MSgt (ret) David Bamburg trustee1@afsadiv89.org **Trustee** MSgt Buddy Gephardt trustee2@afsadiv89.org Trustee MSgt (ret) Roland Kolwitz trustee3@afsadiv89.org **Trustee** SMSgt Gary Swanson trustee4@afsadiv89.org Secretary TSqt Denise Cox secretary@afsadiv89.org Treasurer treasurer@afsadiv89.org SMSqt Matt Becker Senior Advisor SMSgt (ret) Charlie Dalzell senior@afsadiv89.org **Auxiliary Coordinator** Jean Kolwitz auxiliary@afsadiv89.org Historian SMSqt (ret) Don Sullivan history@afsadiv89.org

Internet Dirctory

AFSA Websites

AFSA Homepage

Division 89, Heartland of America

Chapter 858, Minneapolis, MN

Chapter 872, Scott AFB

Chapter 951, Ellsworth AFB

Chapter 984, Offutt AFB

Chapter 985, Tinker AFB

http://www.afsa858.org

http://www.afsa872.org

http://www.afsa951.org

http://www.afsa984.org/

Legislative Websites

•Legislative Information from the Library of Congress: http://www.thomas.gov

•Legislative Information from MOAA.org: http://www.moaa.org

•U.S. House of Representatives: http://www.house.gov

•U.S. Senate: http://www.senate.gov

AFSA International President's Newsletter

• http://www.hqafsa.org/am/src/aldrs/9e_0110.pdf

