

Division 89

Newsletter

2009 AFSA Division Newsletter of the Year



Volume 2, Edition 3
Sep 2010 - Dec 2010

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Convention Update

President Dale Lutzen:



Happy New Year Division 89 Members!! I and all the Division 89 Executive Council extend the heartiest greetings to you in this New Year. 2010 was a busy and most productive year. We are thriving and excelling as a combined division only two years after merging, I'm looking forward to continuing that momentum! As expected, it didn't change much of how we operate – business as usual!

Annual Division Conference

Chapters 804/A804, Belton, Mo & Chapter 881, Whiteman AFB MO will host our annual conference in Independence, MO on March 24 - 26, 2011. The conference site will be at the Hilton Garden Inn, 19677 E. Jackson Drive, Independence, MO 64057. A trend has developed throughout AFSA that division conference attendance is declining. We have selected the Kansas City area because it's centrally located, thus distance and easier access is reasonable for every chapter within our division. Your host chapters are working hard to make this an enjoyable conference. I sincerely hope we repay their efforts with our best attendance ever. Talk it up at your chapters and let's make it happen! Expenses can be minimized by sharing transportation, rooms, etc. A Welcome Letter and Registration Form is on our web site www.afsadiv89.org. If you think you may go, I suggest you reserve your hotel room now. You can always cancel if it doesn't work out.

As you know, conferences have to be funded. This is accomplished by attendee (delegates and guests) registration fees and program ads. The goal is to break even. Registration fees basically cover all the meals. Program ad sales to local businesses and divisions/chapters/members help offset other cost; awards, programs, etc.



President's Update

Awards

Several notices have been sent to Division Officers/Chapter Presidents with the new AFSA Awards Guidelines and changes for this year. All new manuals and numerous forms have been reissued from AFSA. I suggest a visit to www.hgafsa.org "Resources" Manuals and Forms to download the new ones if you haven't already done so.

The awards deadline of February 11, 2011 established by Division 89 Vice President/Awards Chair Steve Zaleski is earlier this year because the conference is a month earlier. We don't usually have the conference as early as March, but sometimes we have to be flexible to get decent conference sites. There is still time to prepare and submit your packages. Let's not penalize our deserving volunteers because we don't like the deadline. If you have any questions, please contact Division President Lutzen, VP Zaleski or Coordinator Kolwitz on the Auxiliary side.

Scholarships

Division 89 continues to offer two \$500.00 scholarships to be awarded at our annual conference in March 2011. Our Division 89 Senior Advisor Charlie Dalzell manages this program for us this year. Information containing applications, qualifications and the submission process is posted on our website www.afsativ89.org under the 2011 Division Conference link. Request Chapter Presidents give this program your broadest distribution. SA Dalzell's contact information is: Telephone (816) 804-5912, email address cod1996@kc.rr.com

Membership Statistics

Div 89 Recruiters/Retainers accounted for 9 of 55 SkyHIGHERS for 16%; 3 of 7 HighFLIERS for 43%; 1,455 of 14,403 new members for 10%; and 727 of 2,250 retained for 32%. We are busy.

Reports

I hardly know how to even address this. We have chapters that still don't submit reports

timely. Reports have to be submitted for a chapter to stay active. Rebates are not given for late submissions. I realize some chapter's rebates are larger than others (depending on size), but if you have to submit to stay active anyway, why not do it timely and prevent losing your rebate.

We have chapters that have a "Reports Chair." If you're one of the chapters having problems, I suggest you do the same. Most chapters have at least one or two members savvy to when, how and where. Enlist their assistance to help facilitate this process. I have forwarded so much information on reports lately; specifically on the changes to close out FY2011 (calendar year 2010) and reporting for Budget Year, "BY2011" (calendar year 2011). I sent a letter containing most of the AFSA changes in the new manual issues and an Interim Division 89 Standing Rule 2010-3 Reports. A lot of work was put into publishing this Interim SR to assist you in properly preparing, naming and submitting reports under the new changes. If you don't have it, it's posted on our web site www.afsativ89.org. It's a great guide to be up-to-date without having to do your own research. Let's hone our skills and this process in 2011.

AFSA Business Information

AFSA Business Rules Updates

Several AFSA changes that affect all field units were approved at the 2010 Professional Airmen Conference (PAC). New AFSA 100-1 By-laws and 100-2 Policy and Procedure manuals were issued October 1, 2010 to implement these changes effective January 1, 2011.

VP Steve Zalesky downloaded and distributed the manuals to the Division 89 executive council and all chapter presidents on September 28, 2010. VP Zalesky outlined the major changes and also advised to look for a solid



AFSA Business Information

vertical line down the left hand margin to quickly identify the changes. All changes will not be addressed herein, only those that impacts us at the chapter/division level. Hopefully, you have already reviewed the manuals to see how your operation will be changed.

I sent you an Interim AFSA Division 89 Standing Rule 2010-3 on Reports again November 24, 2010 to issue instructions on how Division 89 will successfully implement and transition during the initial change process. I think the Standing Rule is all-inclusive, but if you have any questions – please contact me.

Some of the following duplicates information contained in our Interim SR 2010-3, but should continue to be helpful as an overview of the forthcoming AFSA changes:

1. AFSA Fiscal Year. One of the most confusing issues for its members over the years was the AFSA Fiscal Year, which ran from May 1 to April 30 every year. CEO McCauslin and AFSA leadership coordinated with Auditors and the IRS to change this. Effective January 1, 2011, it will still be called the AFSA Fiscal Year, but will coincide with the calendar year – January 1 through December 31. (AFSA Manual 100-1, Bylaw 5, Section 1 refers).

a. To accommodate this, the fiscal year that we're currently operating in will be a short year; May 1, 2011 to December 31, 2011. Therefore, the 3rd quarter of FY2011 will only be 2 months- November and December. There WILL NOT be a 4th quarter.

b. The NEW year starting January 1, 2011 will be titled "Budget Year" to avoid any duplication. Therefore all reports in calendar year 2011 will reflect the designation BY2011. Further instructions will be issued if this will

change back to fiscal year in 2012.

c. All reports due dates will change accordingly. INTERIM Division 89 Standing Rule 200-3, Reports, will contain all these changes and instructions for timely submission.

Basically on the quarterly reports you are only given 30 days following the end of the quarter versus the prior 45 days, by AFSA. Division 89 by SR 2010-3 will give you only 25 of those days. The other 5 days will be used by division

Report	Due Date	Interval
Chapter Group Filing Authorization	January 15	Yearly
Approved budget	January 15	Yearly
Audit	February 15	Yearly
Directory of Officers	January 15 and 15 days after any changes throughout the year	Yearly and as needed
Financial Report	30 days from end of quarter	Quarterly
Activity & Americanism	30 days from end of quarter	Quarterly

to monitor and manage the reports program to help you timely submit and receive your rebate. An extract of the diagram on printed page 60 of AFSA Manual 100-2 follows to show you the reporting requirements.

AFSA Code of Conduct

The location of the AFSA Code of Conduct has changed. Page 4, AFSAM 100-2, Principle 2, Section 2 says it's deleted and included in AFSAM 100-3 Standards. This was sent to all chapter presidents in October. You can also download it on the AFSA website by clicking on the "Resources/Manuals" link. The document is identified as "Standards."

Personal Information Changes

Chapter Officials can Assist Members. Chapters may now help members update their Chapter assignment, address, rank, etc. by telephone, fax, or e-mail by contacting the AFSA Staff. The HQ Staff will maintain a record of the requested change and who sub-



AFSA Business Update

mitted the request for historical purposes. (AFSAM 100-2, Principle 3, Section 2a(3) refers - page 6).

Legislative Changes

According to Page 7, 100-2, Principle 3, Section 2g. Chapters will not work independently on matters relating to changing any local, state, or federal laws and regulations without coordinating with Division and AFSA International Executive Council.

Dues Changes

E1 thru E4 dues (Page 10, 100-2, Principle 4, Section 5a). E-1 through E-4 dues will be \$25.00 for 24-months effective January 1, 2011. *This is worth a repeat: "E-1 through E-4 membership dues will be \$25.00 for 24-months starting January 1st.*

Quorums

Page 21, 100-2, Principle 5, Section 11d, This didn't change other than to delete reference to DRUs. However, in case some of you did not get this training at our annual conference this year and are not familiar with quorum requirements, it's a good time to review it.

Authority to modify or suspend the quorum IS NOT extended to Executive Council Meetings (Principle 8, Section 2c): At any meeting of the Division/Chapter Executive council, no less

Chapter Membership	Members Present	
	AFSA	Aux
501 or More	20	15
201-501	15	10
25-100	10	5

A quorum shall exist whenever the number of members present equals or exceeds the number indicated below. A quorum must exist prior to conducting official business. If a quorum is not present, and proper notice has been provided in accordance with Principle 5, Section 11c, the members may suspend the quorum by a two-thirds majority vote and proceed with the business of the meeting. The suspension shall be effective for that meeting only. Chapters may adopt local Standing Rules employing different quota requirements and/or suspension of quorum procedures, provided they are approved by the Division Executive Council.

than a majority of its members shall constitute a quorum for the transaction of business.

Change of Residence

Page 24, 100-2, Principle 6, Section 3a, Members elected to chapter or division office who subsequently change their place of residence to outside the chapter or division boundaries, must resign or submit a request for waiver to their executive council. Chapter/division presidents must submit such a request to their division or international executive council, respectively.



Div 89 Auxiliary Coordinator



Jean Kolwitz

Greetings from snowy and cold Wisconsin

Well, 2010 is but a memory now and we are already 10 days into 2011. Hope it is a good year for one and all.

Number 1 priority is the reports.

You know the A&A and Financial are due January 15.. So is the budget and the Directory of Officers. If you hold an election after the 15th, fill a new DOO immediately. The Audit is due February 15.

As always send the A&A, Financial, Budget and DOO to me. They can be e-mailed or faxed or mailed. But, as you know the Audit has to be the actual hard copy. So, mail that to me so that I can get it into HQ.

Division Conference is coming up March 24-26, 2011 in Independence, Mo at the Hilton Garden Inn. Please join us and show your support for your organization. This year the host Chapters will be Chapter 804, A804, Belton, Mo & Chapter 881, Whiteman AFB, Mo. I would love to see someone from each of our Division 89 Auxiliaries.

As you know, I have set March 1 as the deadline for award submissions. That is the absolute latest I can receive them to get them judged and the winning names given to the Division 89 Awards Chair Steve Zalesky. That date will be upon us before we know it. I e-mailed to each of you the awards manual and the required submission form. If you have questions, contact me at any time.

Retentions are off to a slow start. Of course, we just got thru with Christmas and I am sure most people are still trying to get back into the every day routine. I am the only one with retentions so far and that is only 2 at this time. There are no recruits at this time on the

Auxiliary side. I know things will start looking up in these areas. It is hard work, but it is worth the effort because without our members, we will have no organization.

I am keeping this short because I know the other officers will have something in relating to their jobs and we will just end up repeating ourselves.

Mad Dog Blog

Helping Others...

One of the prime "AFSA Values

"What we have done for ourselves alone dies with us; what we have done for others and the world remains and is immortal." (Albert Pike). These words personally ring true to me, especially this time of the year. Over the past several weeks, my concentration has been focused on helping others, specifically American veterans and those who currently serve our great Armed Forces today.

Since November 9th of this year, I and Chapter 984 have been heavily engaged either speaking with, listening to, assisting or providing for the men and women who have answered our nations call and donned a uniform representing our great nation. Better yet, I have been surrounded by a strong cadre of peers and subordinate warriors who have assisted me in my ventures of helping.

Collectively we have visited State Veteran's Homes and assisted living facilities, aided the Veterans Administration during Operation STAND DOWN 2010 where we provided clothing, blankets, medical care and hope to homeless American Veterans, and sponsored a food drive where we provided an outstanding Thanksgiving food basket to over 300 families in the Omaha Community. Over 15,000 pounds of food was collected and distributed to military affiliated families in the Omaha Ne-



The Mad-Dog Blog

braska area. These efforts were truly a phenomenal accomplishment thanks to a few dedicated professionals.

Now, by no means am I writing this to inflate our ego or to bring the spotlight of accomplishment upon us. Instead, I want to illustrate how the efforts of a few committed people truly make a difference. I challenge you to look around the military community (specifically within AFSA) and I guarantee you will see equally dedicated people making a difference in every corner of the world.

Within the European theater, Chapter 1669 (RAF Lakenheath) and Chapter 1670 (RAF Mildenhall) are gearing-up to hold another AFSA'utley magnificent special needs person's holiday party. Each year, these chapters rally together and bring in roughly 300 special needs people and their caregivers and provide them with a holiday party like no other complete with gifts and a magnificent meal. SMSgt Dan and MSgt Rebecca Janssen, staunch AFSA leaders, take the reins to make a good day even better.

Look up at American's Pacific Northwest within Division 14 and you can see the unwavering dedication of the 80+ year old Bob Winkler. Bob is the bedrock of membership within Division 14 and a soundboard to the ultimate success of AFSA International. He is staunchly committed to the AFSA's mission and principles but more importantly, is committed to pass his passion and motivation on to those who will carry on the bastion of freedom for years to come.

Now, explore the great undertakings Chapter 985's MSgt (Ret) Terry Turner and crew are working in Oklahoma. Assisting with helping a regional food bank where each week, they (food bank) provide enough food to feed more than 77,000 hungry Oklahomans – nearly half of which are children! This could not be done without the commitment of truly dedicated and compassionate individuals.

Lastly, posture yourself towards Suitland Maryland and the Washington DC area where AFSA CEO CMSgt (Ret) John "Doc" McCauslin, AFSA International President CMSgt (Ret) Jeff Ledoux and his dedicated team of "AFSA Educators" meet with and discuss critical issues with elected officials which directly affect Air Force enlisted pay and benefits. These professionals are on the front lines of our entitlements, fighting to keep and strengthen the benefits we have fought so strong to earn.

The common theme throughout this message is "service before self". Too frequently we get caught-up in our own daily dilemmas and forget about those who face severe adversity and challenges in everyday life. We must pause and reflect on our personal blessings but more importantly, reach out and help others who may not be as fortunate. Simply put, "fight for the improvement and betterment of our fellow mankind". I feel that Norman Vincent Peale said it best, "***When you become detached mentally from yourself and concentrate on helping other people with their difficulties, you will be able to cope with your own more effectively. Somehow, the act of self-giving is a personal power-releasing factor.***" Just like the stories I illustrated earlier in this message, I encourage you to step out of your comfort zone and do something for someone else today! **SMSgt Matthew R. Becker**



Legislative Update

Plan Could Jeopardize Military Retirees Getting Hired.

Input courtesy of CMSgt (Ret.) James E. Lokovic, Division 12

The president's National Commission on Fiscal Responsibility and Reform has proposed that civilian employers who hire military retirees reimburse the Pentagon for health care costs paid by retired military employees who use TRICARE. The Administration reasons that these civilian employers avoid having to provide health care insurance for these military retirees, so the employers should be liable for payment to DoD. This plan has come under criticism from military and veterans groups because it could well discourage employers from hiring military retirees because these employers would have to pay this poorly thought out penalty. In short, the president's plan could kill some post-service job opportunities for military retirees. To read an article by Col. (Ret.) Steve Strobridge of the Military Officers Association of America stating his association's position on this issue, go to:

http://www.moaa.org/action/lac_asiseeit/action_asiseeit_2011/action_asiseeit_110114.htm

New Congress, Restored Effort

As the new Congress starts to work, they do it with a clean slate as all existing legislation from the 111th Congress expired back in December. We have already seen swift action by long time military supporters pushing bills back into the House and Senate. This is a good time to reinvigorate your efforts to engage your elected officials and build a new rapport with them over the next two years as they serve you in Congress. I urge all of you to put your elected officials to work for you. Urge them to support legislation that benefits Active Duty, Guard, Reserve and retired military members. We can make things happen if we work together and let our elected officials know what is important to us.

House Resolution 333

Representative Stanford D. Bishop, Jr. GA-2, recently introduced the Disabled Veterans Tax Termination Act in the House. This bill amends title 10 to permit retired members of the Armed Forces who have a service-connected disability rated less than 50 percent to receive concurrent payment of both retired pay and veterans' disability compensation, to eliminate the phase-in period for concurrent receipt, to extend eligibility for concurrent receipt to chapter 61 disability retirees with less than 20 years of service, and for other purposes.

Currently, many retired military members must fund their own retirement out of their retired pay; for every dollar of disability received, a dollar of retired pay is taken away.

Division 89 SKYHIGHERS AND HIGHFLIERS

Skyhighers

- Steve Francis (988) 115 Recruits
- Michael Parente (984) 112 Recruits
- Jennifer Pounder (985) 105 Recruits
- Terry Turner (985) 103 Recruits
- Tyffany Halaney (988) 103 Recruits
- Michael Findley (985) 102 Recruits

- Amanda Matteson (984) 102 Recruits

- Ronda White (985) 115 Recruits

- Steve Zalesky (872) 101 Recruits

Highflighers

- Roland Kolwitz (851) 222 Retentions

- Willa Hyde (A804) 146 Retentions

- Steve Zalesky (872) 134 Retentions



Around The Division

Chapter 872

On 5-6 November 2010, AFSA Chapter 872 marked a new venture by sponsoring the first annual Veteran's Day Vigil Run. This event



COL WILLIAM EDWARDS PRESENTS OPENING COMMENTS BEFORE THE START OF THE VETERAN'S DAY VIGIL RUN

brought nearly 400 participants out of their houses on the first really cold day of 2010 – the weather was clear and sunny throughout the daylight hours of the event, but dropped into the high teens during the night. The idea behind this event was to put together an event that would enhance the AFSA footprint in the base community and provide a way for Team Scott to honor our nation's veterans on Veteran's Day. Although we designed this event as a way to remember and honor all veterans past and present, we decided to dedicate it in memory of TSgt Anthony C.



AIRMEN FROM SCOTT AFB RUN IN HONOR OF THEIR FALLEN COMRADE, TSgt ANTHONY C. CAMPBELL JR.

Chapter 872

Campbell, Junior, a member of the 932 Civil Engineer Squadron, who lost his life in Afghanistan in late 2009.

At 1700 on 5 November, Colonel William Edwards, Commander, 932 Airlift Wing lit a candle that marked the beginning of the 24-hour vigil. He talked about a call he'd received nearly a year early – the kind of call that every commander dreads receiving. He talked about the sacrifice that TSgt Campbell had made for his country and about the family and friends he'd left behind. After the last note of retreat sounded, a runner took the American flag, and that flag remained in motion until the last note of retreat played the following day and the candle was extinguished by an NCO that had served alongside TSgt Campbell.

Chapter 851/A851

As always, Chapter 851 and A851 were there to assist with the 128th Air Refueling Wing's annual holiday party.



128TH ANG GUARDSMAN, ANGIE GENTRY, JEAN KOLWITZ, ELAINE SCHACHELMAYER, AND GAIL KATUTIS AT THE 128TH ARW CHRISTMAS PARTY. NOT PICTURED ERIC TEIFKE, GLORIA TEIFKE, AND MARY GORDON



Around The Division

Chapter 851/A851



BILL RHEINGANS, MIKE GORDON, AND SHANE MORRIS BLOWING UP THE BALLOONS FOR THE 128TH ARW CHRISTMAS PARTY WITH SHANE'S YOUNG DAUGHTER WAITING TO HELP

Chapter 984

Throughout 2010, the AFSA'lutely phenomenal members of Chapter 984 have been heavily engaged speaking with, listening to, assisting, or providing for the men and women who have answered our nations call and dawned a uniform representing our great nation. Better yet, we have been surrounded by a strong cadre of peers and subordinate warriors who have assisted us in our ventures of helping.

Collectively we have visited State Veteran's Homes and assisted living facilities, cleaned-up highways, aided the Veterans Administration during Operation STAND DOWN 2010 where we provided clothing, blankets, medical care and hope to homeless American Veter-



CHAPTER 984 VISITS VETERANS AT AN ASSISTED LIVING FACILITY IN OMAHA, NEBRASKA ON VETERAN'S DAY

Chapter 984

ans, and sponsored a food drive where we provided an outstanding Thanksgiving food basket to over 300 families in the Omaha Community. Over 15,000 pounds of food was collected and distributed to military affiliated families in the Omaha Nebraska area. These efforts were truly a phenomenal accomplishment thanks to a few dedicated professionals.



MSGT TIM WHITE (KNEELING) PACKS UP 1 OF 305 THANKSGIVING FOOD GIFT BOXES. OVER 12,000 POUNDS OF FOOD WAS COLLECTED/DONATED TO THE OFFUTT AFB MILITARY COMMUNITY.

The common theme throughout this message is "service before self". Too frequently we get caught-up in our own daily dilemmas and forget about those who face severe adversity and challenges in everyday life. Chapter 984 remembers this daily and consistently strives to give back.

I feel that Norman Vincent Peale said it best, "When you become detached mentally from yourself and concentrate on helping other people with their difficulties, you will be able to cope with your own more effectively. Somehow, the act of self-giving is a personal power-releasing factor." Chapter 984 encourages each AFSA member and chapter to step out of their comfort zone and do something for someone else today!



Around The Division

Chapter 985

Our 6th Annual Spring Dance for Special Needs Adults was held "On the Road" this year due to scheduling conflicts. So instead of everyone coming to Tinker AFB, 6 volunteers hit the road and visited four local cities with their road show. Starring in this year's event were Homie the Clown (Doug Bynum), CRAZY Bob (Mike Devenitch), Sound Man (Terry Turner) and the Dancers (Joanne Compton, Jennifer Ponder, and Tracy Turner). During the 515 miles traveled over the day, Chapter 985 brought smiles to over 150 residents making this a truly successful event for all involved. The joy of the residents was priceless—a true blessing—this is what it's all about.



CHAPTER 985 MEMBERS "HOMIE THE CLOWN" AND "CRAZY BOB" ENTERTAIN SPECIAL NEEDS ADULTS RESIDENTS DURING THEIR "ROAD SHOW"

It was a pleasure to have CMSAF #15 (Ret) Rodney McKinley attend and speak to us at our October 14, 2010 general membership meeting. Chapter President Terry Turner also held drawings for attendance door prizes and rewarded those bringing the most members to the meeting. We had 36 attendees.

On September 17-19, 2010, Chapter 985 provided 15 volunteers in support of the 2010 AIDS WALK and 5K Fund-Raiser in Oklahoma City. Volunteers loaded 100 sandbags to hold

Chapter 985

down tents at the Sonic Plaza in Bricktown. They also loaded, unloaded and set up tables and chairs along with tents for the event. Efforts help to raise over \$20k for AIDS research.



CMSAF #15 RODNEY MCKINLEY VISITS CHAPTER 985

Chapter 988

At our August General Membership meeting, SrA Barlow brought to our attention that the grounds around dormitory 331 were in disarray and could use a much needed facelift.

After surveying the grounds Chapter 988 took steps to research the possibility of sponsoring a self-help project to improve the surrounding landscaping, and address other quality-of-life concerns that the residents had.



CHAPTER 988 MEMBERS CLEAN UP THE EXTERIOR OF DORMITORY 331 ON ALTUS AFB.



Around The Division

Chapter 988

Thanks to our Command Chief, dormitory management, Chapter members, and over 30 volunteers throughout the wing, this self-help project took shape and was a huge success.

One large portion of the grounds was leveled and raked enabling two bags of grass seed to be sown. Additionally, the 97th Training Squadron provided landscaping blocks and the volunteers were able to creatively build two flower-bed and shrub sections. The project concluded at noon with Chapter 988 cooking and providing lunch for all the volunteers, and the First Sergeant Council donating many of the food items.



TSGT DAVID HOWELL (CENTER) SSGT TRAVIS SIDEL (LEFT) PREPARE FOOD FOR THE VOLUNTEERS AS CMSGT (RET) STEPHAN FRANCIS (RIGHT) SUPERVISES.

Chapter 881



MSGT TIM MCGEE DISCUSSES THE BENEFITS OF AFSA WITH A POTENTIAL RECRUIT AT A RECENT RECRUITING EVENT AT THE WHITEMAN AFB BX.

Convention Overview

Thursday 24 March 2011

- Travel
- Registration
- President's Reception Dinner

Friday 25 March 2011

- Opening Ceremonies
- Mayor of Independence Welcome
- Opening Remarks/Welcome
- Introductions
- Keynote Address—CMSgt (Ret) Bob Anderson
Lecture on Excellence and Accountability
- Business Meeting/Reports
- Awards Presentations
- Lunch
- Business Meetings/Awards Presentations
- Training by CMSgt (Ret) Bob Anderson, PhD
- Membership Training
- Division Fundraiser
- Conference Updates

Saturday 26 March 2011

- Legislative Briefing by Former US Representative Ike Skelton
- TRICARE Briefing
- Chapter Officer Training
- Auxiliary Breakout Business Meeting
- Approval of Prior Year's Minutes/Budget/SR
- Election of Officers

Saturday Evening

- Installation of Officers
- Honors Banquet
- Close Conference



Division 89 PAC Program Ad Letter



Air Force Sergeants Association Division 89 "Heartland of America"



November 15, 2010

TO: All Division 89 Chapter Presidents, Division Officers

SUBJECT: Division 89 Professional Airman's Conference Program Ads

Chapters 804, A804, Belton, Mo & Chapter 881, Whiteman AFB MO will host our annual conference in Independence, MO on March 24 - 26, 2011. As you know, conferences have to be funded. This is accomplished by attendee (delegates and guests) registration fees and program ads. The goal is to break even. Registration fees basically cover all the meals. Program ad sales to local businesses and divisions/chapters/members help offset other cost; awards, programs, etc.

The cost of goods and services in our economy continue to increase, so it's no surprise that all expenses associated with putting on a decent conference does likewise. Therefore, you can see why we need every chapter to submit a conference advertisement (samples provided). I urge you to plan on as big an ad as you can. The prices remain the same as last year; full page-\$100, half page-\$50, quarter page-\$25, and business card-\$15.00. Your ad must be ready to go to the printer. Ads will be printed in black and white.

Please make your checks payable to AFSA Division 89 Conference and mail with your ads by 1 March 2011 to:

Charlie Dalzell
7107 E. 163rd Terrace
Belton, Mo 64012

DALE C. LUTZEN, President
AFSA Division 89



Division 89 PAC Program Ad Prices

<p>Half Page \$50.00</p>	<p>Business Card \$15.00</p> <p>Quarter Page \$25.00</p>
<p>Full Page \$100.00</p>	



Leader Board

2010 EOY Recruits

S. Francis (988)	115
M. Parente (984)	112
J. Ponder (985)	105
T. Turner (985)	103
T. Halaney (988)	103
M. Findley (985)	102
A. Matteson (984)	102
R. White (985)	102
S. Zalesky (872)	101
M. Becker (984)	28
P. Hill (881)	26
W. Greene (872)	25
J. Brandt (959)	19
B. Thompson (985)	18
M. Roberts (972)	17

2010 EOY Retentions

B. Kolwitz (851)	222
W. Hyde (A804)	146
S. Zalesky (872)	134
J. Kolwitz (A851)	86
N. Link (872)	13
B. Thompson (985)	11
T. Turner (985)	10
D. Lutzen (984)	7

Division Leadership Directory

President	SMSgt (ret) Dale Lutzen	president@afsadiv89.org
Vice President	SMSgt (ret) Steve Zalesky	vice@afsadiv89.org
Trustee	MSgt (ret) David Bamburg	trustee1@afsadiv89.org
Trustee	Vacant	trustee2@afsadiv89.org
Trustee	MSgt (ret) Roland Kolwitz	trustee3@afsadiv89.org
Trustee	SMSgt Gary Swanson	trustee4@afsadiv89.org
Secretary	TSgt Denise Cox	secretary@afsadiv89.org
Treasurer	Vacant	treasurer@afsadiv89.org
Senior Advisor	SMSgt (ret) Charlie Dalzell	senior@afsadiv89.org
Auxiliary Coordinator	Jean Kolwitz	auxiliary@afsadiv89.org
Historian	SMSgt (ret) Don Sullivan	history@afsadiv89.org

Internet Directory

Legislative Websites

- Legislative Information from the Library of Congress: <http://www.thomas.gov>
- Legislative Information from MOAA.org: <http://www.moaa.org>
- U.S. House of Representatives: <http://www.house.gov>
- U.S. Senate: <http://www.senate.gov>

AFSA Websites

AFSA Homepage	http://www.hqafsa.org
Division 89, Heartland of America	http://www.afsadiv89.org
Chapter 858, Minneapolis, MN	http://www.afsa858.org
Chapter 872, Scott AFB	http://www.afsa872.org
Chapter 881, Whiteman AFB	http://www.afsa881.org
Chapter 951, Ellsworth AFB	http://www.afsa951.org
Chapter 984, Offutt AFB	http://www.afsa984.org/
Chapter 985, Tinker AFB	http://afsa985.org/

Division 89 Merchandise

Division 89 Polo Shirt 	Division 89 Koozie 	Division 89 Coin 	2010 POW/MIA Coin 
\$25.00	\$2.50	\$12.00	\$12.00

The next shirt order will be done approx Jan 2011, all other items are available now, please contact Dale Lutzen, president@afsadiv89.org to purchase these items. All prices include shipping.

THE PROFESSIONAL ORGANIZATION OF CHOICE FOR AIR FORCE ENLISTED

