



Air Force Sergeants Association  
Division 89 "Heartland of America"  
17015 "O" Circle, Omaha, NE 68135



## 2010 Division 89 Convention Minutes

Rapid City, South Dakota

April 29 – May 1, 2010

The Div 89 Joint Convention was held 30 April – 1 May 2009 at Holiday Inn Rushmore Plaza, Rapid City, SD. It was hosted by Chapter 951 from Ellsworth AFB, SD.; convention Manager David Bamburg and President David Wells. Below is a summary of events and the Convention Minutes.

### Thursday 29 April 2010

**The Credentials' Desk** was open from 12:00 P.M. to 5:00 P.M. in the lobby of the Holiday Inn Rushmore Plaza, Rapid City, SD. The Hospitality Suite was open from 4:00 P.M. to 6:00 P.M. and again from 9:00 P.M. until Midnight. The President's Reception and Dinner was held from 6:00 P.M. until 9:00 P.M. Dinner was served by the Hotel Restaurant.

**Pre-convention meeting** was hosted by Division 89 President Lutzen and his council between 4:00 and 5:00 P.M.

Invocation—President Lutzen

Pledge—Trustee Roland Kolwitz

AFSA Preamble—Senior Advisor Charlie Dalzell

Auxiliary Preamble—Auxiliary Coordinator Jean Kolwitz

The meeting was called to order at 4 pm by Div 89 President Dale Lutzen. A quorum was present to conduct business.

The first order of business was the approval of the 2009 Convention minutes. Don Sullivan motioned to approve the minutes as written. There was a second to the motion and the 2009 Minutes were approved.

The next order of business was the approval of the Convention Agenda. Terry Turner made a motion to approve and a second to the motion was made. President Lutzen noted there would be administrative changes made: The agenda was approved.

The Treasurers Report:

Division 89 Treasurer Matt Becker reported a checking account balance of \$4,232.32 as of April 21, 2010 with no outstanding debt. Gary Swanson made a motion to approve the budget there was a second made and the budget was approved.

Fundraiser/Scholarship Report was presented by past Division President Stephan Francis. He clarified he is not giving a report, but since he chairs the fundraisers he was giving us information on the process and his plans for this year's fundraiser. He advised the division awarded two (2) \$500 scholarships during the year. Last year, 4 requests were submitted. The scholarship is for member's dependents or grandchildren. The application includes transcripts, a letter, and application; it parallels

the AFSA scholarship. A fundraiser will be held during the convention to help raise money so the program can continue next year.

President Lutzen led discussions on the following topics:

1. He presented a draft division budget for the upcoming year. The executive council passed the budget after discussing and tweaks made. It will be submitted to the member delegates for approval.

2. President Lutzen informed the council of the results of AFSA's March Mid-Year meeting of the International Executive Council. These items will be detailed in the business meeting portion of the minutes of this conference.

3. Standing Rules were discussed and accepted to be presented to the delegates for approval. Some differences were:

a. Last year the standing rules were written more as a temporary measure to enhance our first year of operations for our merged Divisions 8&9, to include timelines of officers' terms, reports submissions, etc.

b. Most of the changes this year were to finalize those procedures and timelines that bring us into compliance with AFSA odd/even year concepts.

c. We reverted to giving the President authority to appoint a 5<sup>th</sup> Trustee if needed, and a non-voting Historian to the executive council (last year we elected a 5<sup>th</sup> Trustee).

d. Further changes were otherwise cosmetic, like updating the year, to include current year due dates for reports, etc.

4. No other old business was discussed.

5. President Lutzen is looking at areas to host the 2011 Convention.

The meeting was adjourned at 5 pm.

The President's Reception and Dinner was held from 6:00 P.M. until 9:00 P.M. It was catered by Holiday Inn Restaurant.

### **Friday, 30 April 2010**

**The Credentials' Desks** was open from 7:00 A.M. until 8:00 A.M. in the lobby.

**Opening Ceremonies** began at 8:00 A.M. Emcee TSgt Audry Armstrong, Air Force Finance Services Center, Ellsworth AFB, introduced himself and welcomed all to the 2010 Division 89 Convention.

Division 89 President Dale Lutzen and Auxiliary Coordinator Jean Kolwitz officially "declared the 2010 AFSA Division 89 Convention to be in session." Ellsworth AFB Honor Guard presented the Colors; SSgt Brani Martin sang the National Anthem; Bud Kolwitz, Division 89 Trustee led us in the

Pledge of Allegiance; TSgt Denise Cox gave the invocation, SMSgt Matt Becker read the AFSA Preamble; and Kathy Oden, Past International Auxiliary President read the Auxiliary Preamble.

**Emcee TSgt Audry Armstrong** made the following introductions of distinguished attendees:

- a. Guest Speaker Retired CMSgt Kevin J. Amos, Former Superintendent of the 28<sup>th</sup> Operations Gp, Ellsworth AFB, and his wife Jennette
- b. Convention Hosts, Division 89 President Dale Lutzen
- c. AFSA International Auxiliary Trustee Patricia Parrish and her husband Brian
- d. From Chap A804, AFSA Past International Auxiliary President Kathy Oden and her husband Galen
- e. From Chap A804, Past International Auxiliary President Willa Hyde
- f. From Chap A804, Past International Auxiliary President Gloria Pinksaw
- g. From Chap A804, Past International Auxiliary President Elaine Warner-Savage and her husband Jim
- h. From Chap A851, Division 89 Coordinator Jean Kolwitz and her husband Roland
- i. All International and Division Lifetime Trustees
  
- j. Division 89 Airman of the Year Nominees
  - From Chapter 851, Milwaukee, WI – SrA Melissa Childs
  - From Chapter 872, Scott AFB, IL – A1C Genna Poff
  - From Chapter 951, Ellsworth AFB, SD – A1C Todd Mulroy
  - From Chapter 959, Minot AFB, ND – SrA Christopher Broadie
  - From Chapter 985, Tinker AFB, OK – SrA Brittney Ditto
  - From Chapter 988, Altus AFB, OK – A1C Nicolas Carver
  
- m. Division 89 NCO of the Year Nominees
  - From Chapter 851, Milwaukee, WI – TSgt Nicolas Ratka
  - From Chapter 872, Scott AFB, IL – TSgt Boy Young
  - From Chapter 951, Ellsworth AFB, SD – TSgt Erlinda Schommer
  - From Chapter 959, Minot AFB, ND – Tsgt Aaron Wright
  - From Chapter 972, McConnell AFB, KS – TSgt Rebecca McNelley
  - From Chapter 985, Tinker AFB, OK – TSgt Michael Findley

Breakfast was served (30 minutes with 10 minute intermission)

**Keynote Address:** Given by Retired CMSgt Kevin J. Amos. Division President Lutzen and host Chapter 951 President Wells presented Chief Amos with a memento of our appreciation for his inspiring words.

#### **Joint AFSA/Auxiliary Business Meetings:**

**Committee Report:** The Division 89 AFSA and Auxiliary credentials reports were presented by, Division 89 Senior Advisor Charlie Dalzell and Patti Parrish. **President Lutzen declared a Quorum to do business.**

**Approval of Convention Agenda** President Lutzen asked for a review and approval of the convention agenda. He did note a few administrative changes: Steve Francis motioned for approval of convention agenda. Don Sullivan seconded the motioned and the agenda was approved.

### **Division President Report/International Summary Briefing:**

Division President Lutzen gave his annual report, which included updates from his March mid-year meeting at AFSA headquarters – copy attached.

### **Division Auxiliary Coordinator Report**

Auxiliary Coordinator Jean Kolwitz presented an update on the status of the auxiliary. She noted that it will take 13,000 members to keep the Auxiliary running. We need to get the word out and get more members. A copy of her report is attached.

**International Auxiliary Report:** Given by International Auxiliary Trustee Patty Parish (copy attached).

### **Treasurers Report:**

Division Treasurer Matt Becker reported we have \$4,232.32 in our checking account as of 21 April 2010 with no outstanding debt.

### **Fundraising/Scholarship Report:**

Past Division President Stephan Francis, chair of our fundraising committee clarified he is not giving a report, but since he chairs the fundraisers he is giving us information on the process and his plans for this year's fundraiser. He advised the division awarded two (2) \$500 scholarships during the year. Last year, 4 requests were submitted. The scholarship is for member's dependents or grandchildren. The application includes transcripts, a letter, and application; it parallels the AFSA scholarship. A fundraiser will be held during the convention to help raise money so the program can continue next year. (Scholarship Report attached).

Our two \$500.00 scholarship winners for 2010 were:

Melissa Laub – Altus, Oklahoma

Jacob Bennett - Edmond, Oklahoma

### **Awards Report:**

Division 89 Vice President and Awards Chair Steve Zalesky provided information on the awards program and submission process. He also noted that not all chapters had turned in awards for either their chapter or members of the chapter. Hope to have more participation next year. VP Zalesky asked Division President Lutzen and Auxiliary Coordinator Kolwitz to join him in making the following presentation of this year's awards. They presented the awards as he read the accompanying citations:

#### **Annual Award Winners**

Division 89 Member of the Year: MSgt Terry Turner, Chapter 985/Tinker AFB, Oklahoma

Division 89 Auxiliary Member of the Year: Helen Hatz, Chapter A804/Kansas City, MO

Division 89 Chapter of the Year (Over 500 Members): Chapter 872/Scott AFB, Illinois

Division 89 Chapter of the Year (Under 500 Members): Chapter 988/Altus, AFB Oklahoma

Division 89 Auxiliary Chapter of the Year (Over 125 Members) Chapter A804/Kansas City, Missouri

Division 89 Newsletter of the Year (Over 500 Members): Chapter 804/Kansas City Missouri

Division 89 Newsletter of the Year (Under 500 Members): None this Year

Division 89 Auxiliary Newsletter of the Year (Over 125 Members); Chapter A804/Kansas City, Missouri

Division 89 Community Service Award: Chapter 872/Scott AFB, Illinois

Division 89 Auxiliary Veterans Administration Volunteer Services Award: Barbara Veach, Chapter A804/ Kansas City, MO

Division 89 Volunteer Service Person of the Year (VSP): SSgt Lawrence Bach, Chapter 985/Tinker AFB, OK

Division 89 Chapter Website of the Year: Chapter 872/Scott AFB, IL

Individual Legislative Award-MSgt Terry Turner Chapter 985/Tinker AFB, OK

Division 89 Chapter Legislative Award: Chapter 985/Tinker AFB, OK

Division 89 Auxiliary Community Service Award: A804/Kansas City, MO

The Division 89 Auxiliary Spirit Award: A851/Milwaukee, WI

#### **Annual Award Runner-Ups:**

Division 89 Member of the Year Runner-Up-SMSgt Kim Keller, Chapter 872/Scott AFB, IL

Division 89 Chapter of the Year Runner Up (Over 500 Members) Chapter 985/Tinker AFB, OK

Division 89 Chapter of the Year Runner-Up (Under 500 Members) None

Division 89 Chapter Website of the Year Runner-Up-Chapter 951/Ellsworth AFB, SD

Division 89 Community Service Award Runner-Up-Chapter 985/Tinker AFB, OK

Division 89 Newsletter of the Year Award (Over 500) Runner-Up: Chapter 851/Milwaukee, WI

Individual Legislative Award Runner-Up- CMSgt (Ret) Harry McLane-Chapter 804/Kansas City, MO

#### **2009 Recruiting Awards**

Division 89 Recruiter of the Year-MSgt Terry Turner, Chapter 985/Tinker AFB, Oklahoma

Division 89 Auxiliary Recruiter of the Year-Willa Hyde, Chapter A804/Kansas City, Missouri

Division 89 Retainer of the Year- Bud Kolwitz, Chapter 851/Milwaukee, Wisconsin  
 Top Auxiliary Retainer of the Year-Willa Hyde, Chapter A804/Kansas City Missouri  
 Top Recruiting Chapter of the Year-Chapter 985/Tinker AFB, Oklahoma  
 Top Auxiliary Recruiting Chapter of the Year-Chapter A804/Kansas City, Missouri  
 Top Retaining Chapter of the Year- Chapter 851/Milwaukee, Wisconsin  
 Top Auxiliary Retaining Chapter of the Year-Chapter A804/Kansas City, Missouri

**Recruiting Runner Up Awards:**

Division 89 Recruiter of the Year Runner-Up-Michael Parente, Chapter 984/Offutt, AFB, NE  
 Division 89 Auxiliary Recruiter of the Year Runner-Up- Jean Kolwitz, Chapter A851/Milwaukee, Wisconsin  
 Division 89 Retainer of the Year Runner-Up- Steve Zalesky/Scott SFB, Illinois  
 Top Auxiliary Retainer of the Year Runner-Up- Jean Kolwitz/Milwaukee, Wisconsin  
 Top Recruiting Chapter of the Year Runner-Up-Chapter 984/Offutt AFB, Nebraska  
 Top Auxiliary Recruiting Chapter of the Year Runner-Up-Chapter A851/Milwaukee, Wisconsin  
 Top Retaining Chapter of the Year Runner-Up-Chapter 872/Scott AFB, Illinois  
 Top Auxiliary Retaining Chapter of the Year Runner-Up-Chapter A851 Milwaukee, Wisconsin

**SkyHIGHERS/HighFLIERS**

The SkyHIGHERS:	Terry Turner	Chapter 985	135
	Mike Parente	Chapter 984	128
	Buddy Gerhardt	Chapter 972	107
	Jonathan Bennett	Chapter 985	104
	Bryan Thompson	Chapter 985	103
	Candace Desa	Chapter 984	103
	Steve Francis	Chapter 988	102
	Kimberly Widener	Chapter 988	102
	Bridget Sleepy	Chapter 959	101
	Lawrence Bach	Chapter 985	101
	Bob Young	Chapter 872	100
The HighFLIERS:	Roland Kolwitz	Chapter 851	223
	Willa Hyde	Chapter A804	146
	Jean Kolwitz	Chapter A851	103

### **Individual Special Milestone:**

The following division members have reached a phenomenal combined recruiting & retaining lifetime of 1,000 plus members:

Roland "Bud" Kolwitz-Lifetime Recruited and Retained over 2,200 Members

Stephan Francis-Lifetime Recruited and Retained over 1,600 Members

Michael Parente-Lifetime Recruited and Retained over 1,600 Members

Willa Hyde-Lifetime Recruited and retained over 1,600 Members

Jonathan Bennett-Lifetime Recruited and Retained over 1,200 Members

Dale Lutzen-Lifetime Recruited and Retained over 1,100 Members

### **Special Recognition Awards:**

Division Convention Coordinator: David Bamburg

Webmaster/Newsletter: Gary Swanson

Division Blogger: SMSgt Matt Becker

Betsy Ross Award: Jean Kolwitz

### **Membership Report Div 89:**

Division 89 Trustee Terry Turner gave a short membership report. Topics included: Recruited 385 new members so far this year. Also we have retained 11,921 members, keep up the good work. Everyone to recruit one, Lucky Strike Program, 5 Star program, Three goals of membership (bring in new members, keep current members, find our missing members), and Maligned rosters. Copy of report attached.

### **Legislation updates**

Div 89 Webmaster Gary Swanson talked about our 89 website and the group agreed the content was good. He added a blog about 6 months ago and we receive 350-400 hits a month on it. There has been 3 news letters published this year and more information is needed from the chapters.

### **Membership Training:**

SMSgt Matt Becker gave a short speech on how we can get more people involved during our membership training.

### **Division 89 Fundraiser:**

Steve Francis conducted a fund raiser for the 2010 Scholarships; the following monies were collected or pledged:

Chapter 872 pledged \$100.00

Chapter 951 pledged \$100.00

A804 pledged \$100.00

Chapter 984 pledged \$100.00

Chapter 985 pd \$100.00

Chapter 851 pd \$25.00

Chapter 881 pd \$100.00

Aux 851 pd \$25.00

Don Sullivan pd \$50.00

Dale Lutzen pd \$100.00

Steve Francis pledged \$260.00

Steve Zalesky pd \$20.00

Matt Becker pd \$20.00

Charlie Dalzell pd \$100.00

Heather Haney pd \$100.00

Gail Katutis pd \$40.00

The Auxiliary then did a similar fund raiser, in which Patti Parrish took care of the funds. \$450 was taken up in this

Convention Updates-nothing was brought up.

### **Saturday 1 May 2010**

#### **2011 Conference Location:**

This was discussed and no one stepped up to the plate. President Lutzen said he would bring this up after the PAC.

#### **Chapter Officer Training:**

Don Sullivan gave us a PowerPoint presentation/training on what we need to be doing.

#### **Approval of 2009 Meeting Minutes:**

Motion made by Don Sullivan and was seconded by Matt Becker. Minutes were approved as written.



### **Approval of 2010 Budget:**

Motion was made by Terry Turner and was seconded by Dave Wells. 2010 Budget was approved.

### **Approval of Standing Rules:**

Next was a vote on the standing rules. President Lutzen asked for a motion to accept the rules as written. Buddy Gerhardt made a motion and Terry Turner seconded. Motion was made and approved

**Break: Then the Auxiliary moved to a different room for their breakout session. AFSA business meeting continues.....**

### **Election of Officers:**

Next on the agenda was the election of officers for Division 89. The vice president will hold his/her position for two years. All other elected/appointed positions will initially be for one year. Senior Advisor Charlie Dalzell held the elections.

**Office of Vice President:** Don Sullivan nominated Steve Zalesky, Gary Swanson seconded. There being no others, the nominations were closed and Steve Zalesky was elected by acclamation.

**For the position of 1<sup>st</sup> Trustee, ND, SD, NE.** David Wells nominated Dave Bamburg and Jim Savage seconded. So Dave Bamburg was elected as 1<sup>st</sup> trustee.

**For the position of 2<sup>nd</sup> Trustee KS, OK.** Terry Turner nominated Buddy Gerhardt and seconded by Dave Wells. So Buddy Gerhardt was elected as the 2<sup>nd</sup> Trustee.

**For the position of 3<sup>rd</sup> Trustee WI, MN.** Buddy Gerhardt nominated Roland Kolwitz and seconded by Terry Turner. So Roland Kolwitz was elected as the 3<sup>rd</sup> Trustee.

**For the position of 4<sup>th</sup> Trustee IA, MO, IL.** Steve Zalesky nominated Gary Swanson and seconded by Don Sullivan. So Gary Swanson was elected as the 4<sup>th</sup> Trustee.

Note: Proper rules of order were observed for all offices. No oppositions to any position were additionally nominated from the floor, therefore, in each case the nominations were closed and election by acclamation voted and carried.

### **New and Other Business:**

AFSA President Ledouz's talking paper will be published in the next Air Force Sergeant's Association magazine.

**In the absence of any other new business, the meeting was adjourned for lunch and until the Division Officers Installation/Honors Banquet this evening.**

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**Post-Conference Executive Council Meeting.** President Lutzen convened a post-conference meeting with the new executive council. He outlined that Trustees would be responsible in assisting him with

issues within the geographical area they were elected for as shown below. Additionally, he assigned the following Committee Chairs:

Awards: Vice President Steve Zalesky  
Legislative: Trustee David Bamberg (States – Nebraska, North Dakota, South Dakota)  
Membership: Treasurer Matt Becker  
Retentions: Trustee Bud Kolwitz (States – Minnesota, Wisconsin)  
Scholarships: Senior Advisor Charlie Dalzell  
Web Site: Trustee Gary Swanson (States – Illinois, Iowa, Missouri)  
Trustee Buddy Gerhardt (States – Oklahoma, Kansas)  
Secretary Denise Cox  
Historian Don Sullivan  
Auxiliary Coordinator: Jean Kolwitz

President Lutzen also asked about interest in polo, dress and tee shirts with division logo on them. Don Sullivan will check in his area for cost and particulars and send details to President Lutzen. Jean Kolwitz will also check with Rich Mansfield since he had a source and did some for the Auxiliary Coordinators a couple of years ago. Charlie Dalzell might be able to find a source in the Kansas City area.

President Lutzen sent the old Division 9 large “gavel band” home with Don Sullivan to see if he could find a source to update it to Division 89.

Senior Advisor Charlie Dalzell will check with his home Chapter 804 upon return to see if they would be agreeable to hosting the 2011 Division 89 Conference/Convention.

President Lutzen adjourned the meeting and advised all of their installation at 6:00pm prior to the Honors Banquet.

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**Division Officers Installation Ceremony** was conducted by International Auxiliary Trustee Patti Parish. All current and newly elected/appointed division officers were installed into their AFSA Division 89 respective office for the year of 2010-2011.

### **Honor Banquet 6-9pm**

Emcee MSgt Jason Kreutzer introduced himself and welcomed all to the Air Force Sergeants Association 2010 Division 89 Convention and Professional Airmen’s Conference Honors Banquet.

Posting of the colors was performed by the Ellsworth AFB Honor Guard, and the National Anthem sung by A1C Anna Cruz, Emcee Kreutzer gave the invocation and then introduced our distinguished guest.

Our Guest Speaker Qusi Al-Haj accompanied by his wife Jamie

The 28<sup>th</sup> Bomb Wing, Vice Commander, Colonel Steven Hiss

The Air Force Financial Services Center Commander, Colonel Judy Perry

Our convention host, AFSA Division 89 President Dale Lutzen

AFSA International Auxiliary Trustee Patricia Parrish and her husband Brian

From Chapter A804, AFSA International Auxiliary Past President Kathryn Oden and her husband Galen

From Chapter A804, AFSA International Auxiliary Past President Elaine Warner-Savage and her husband Jim.

From Chapter A804, AFSA International Auxiliary Past President Gloria Pinksaw

From Chapter A804, AFSA International Auxiliary Past President Willa Hyde

From Chapter A851, AFSA Division 89 Auxiliary Coordinator Jean Kolwitz and her husband Roland

All International and Division Lifetime Trustees in the audience

### **POW/MIA Ceremony**

POW/MIA Ceremony conducted by Emcee MSgt Jason Kreutzer; After the script was read, a silent toast was offered for those service members that could not be with us tonight but stay in our hearts and minds forever.

### **Dinner**

Dinner is served

### **Guest Speaker**

**Guest Speaker**-Qusi R. Al-Haj he is the West River Regional Director for United States Senator John Thune. He talked about how he became an American citizen and his experiences coming to America.

Division President Dale Lutzen and Chapter 951 Trustee Dave Bamberg presented Mr. Al-Haj with a token of our appreciation for this joining us this evening.

### **Awards**

Division Vice President and Awards Chair Zalesky, Division President Lutzen and Division Auxiliary Coordinator Kolwitz will now presented the following Awards:

### **Airman and NCO of the Year Awards**

Each nominee was called and presented an AFSA Division 89 Commendation Certificate along with the newly minted Division 89 coin. The winner of each category was presented a 12x15" plaque commemorating their achievement:

### **Ann of the Year Nominees**

**Chapter 851**

SrA Melissa O. Childs

**Chapter 872**

A1C Jenna Poff

<b>Chapter 951</b>	A1C Todd R. Mulroy	
<b>Chapter 959</b>	SrA Christopher M. Broadie	
<b>Chapter 985</b>	SrA Brittney N. Ditto	Runner-Up
<b>Chapter 988</b>	A1C Nicholas Carver	Winner

**NCO of the Year Nominees**

<b>Chapter 851</b>	TSgt Nicholas J. Ratka	
<b>Chapter 872</b>	TSgt Bob C. Young	
<b>Chapter 951</b>	TSgt Erlinda V. Schommer	
<b>Chapter 959</b>	TSgt Aaron L. Wright	
<b>Chapter 972</b>	TSgt Rebecca F. McNelley	Winner
<b>Chapter 985</b>	TSgt Michael P. Findley	Runner-Up

**President and Coordinator Awards**

AFSA Division 89 Auxiliary Coordinator Jean Kolwitz presented her husband Roland “Bud” Kolwitz with the Auxiliary Coordinator’s Award for his outstanding contributions, love and support.

AFSA Division 89 President Dale Lutzen presented the President’s Award to Don Sullivan for his remarkable devotion and efforts. The citation read: our success is a direct result of your guidance, support, effective involvement, contributions, strength, experience and mentorship.

**Honors Banquet concluded.**

**Convention Close President Lutzen, & Coordinator Kolwitz “WE HEREBY DECLARE THE 2010 DIVISION 89 CONVENTION ADJOURNED SINE DIE”**

DALE C. LUTZEN, President  
AFSA Division 89

DENISE COX, Secretary  
AFSA Division 89

**6 Attachments**

1. AFSA Division 89 Minutes – Auxiliary Breakout Session
2. AFSA Division 89 President’s Report/AFSA International Mid-Year Update
3. AFSA Division 89 Auxiliary Coordinator’s Report
4. AFSA International Auxiliary Update
5. AFSA Division 89 Membership Report
6. AFSA Division 89 Scholarship Report

AFSA Division 89 Convention  
Auxiliary Session

May 1, 2010

Rapid City, South Dakota

Meeting was called to order 10:00 AM, 9 members and 1 guest were in attendance.

Invocation-Dorothy Ciak

Pledge-Gloria Pinksaw

Auxiliary Preamble-Patti Parrish

Red Rose of Remembrance-Helen Hatz

Coordinator Kolwitz introduced Patricia Parrish, International Auxiliary Trustee, Elaine Warner-Savage, Past International Auxiliary President, Gloria Pinksaw, Past International Auxiliary President, Willa Hyde, Past International Auxiliary President, And Kathy Oden, Past International Auxiliary President later when she arrived, Past Division 9 Coordinator, Lee Fisher, and guest, Gail Katutis.

AWARDS-- Coordinator Kolwitz asked Past International Auxiliary President Willa Hyde to assist in presenting the Yearbook Award. It is as follows:

Yearbook-A804

Coordinator Kolwitz asked Past Auxiliary President Willa Hyde to assist in presenting the Membership Recruiting and Retention Awards. They are as follows:

Membership Recruiting and Retaining-

A804 -Helen Hatz-2 retentions, 4 recruits, Willa Hyde-146 retentions, 2 recruits, Addy Davidson-1 recruit, Wanda Keeper-1 recruit, Kathy Oden-13 retentions, Patti Parrish-6 retentions, 3 recruits, Gloria Pinksaw-1 retention, 2 recruits

A851-Jean Kolwitz-103 retentions, 4 recruits, Sue Metzger-1 recruit

A859-Donna Peterson-42 retentions

Coordinator Kolwitz announced the coupons totals for 2009 with the assistance of Past International Auxiliary President Willa Hyde. They are as follows: A804-382 pounds at a cost of 244.55, A851-53 pounds at a cost of 75.70, and A859-12 pounds at a cost of 44.25

Credentials report for Division 89 was presented by Past International Auxiliary President Elaine Warner-Savage. Division 89 had two Auxiliary Chapters with 9 delegates present, with a total of 53 votes. A simple majority was 28 votes and 2/3 majority was 32. A quorum was represented.

The 2009 Division 8/9 minutes were approved as read.

There was no Old/Unfinished business presented.

## New Business

Coordinator Kolwitz announced the following International Conventions.

1. 2010 – Atlanta, Georgia – Atlanta Hyatt – August 14-19,2010
2. 2011 – San Antonio, Texas – Hyatt on the Riverwalk, July 23-27, 2011 (Subject to change to August)

Coordinator Kolwitz went through the Auxiliary folders with the delegates. They included the important dates to mark your calendar for February – 3<sup>rd</sup> Quarter Reports due 45 days from end of Quarter; March is AFSA Mid Year Meeting, March 31<sup>st</sup> – all scholarship submissions are due; April – prepare for audit and 4<sup>th</sup> Quarter Reports; May – 4<sup>th</sup> Quarter Reports (to include budget, audit, and Directory of Officers).

Important Membership Campaign notice for 2010 – All AFSA membership applications sent via email or regular mail for end of Calendar Year 2010 must be received at AFSA Headquarters no later than December 31, 2010. AFSA Headquarters will not hold applications received in one calendar year for processing the next calendar year.

Another item Coordinator Kolwitz covered was DD Form 214-Social Security Benefit which says that you qualify for a high social security payment because of your Military service, for active duty time any time from 1957 through 2001(the program was done away with 1 January 2002). Up to \$1200 per year of earnings credit credited at time of application – which can make substantial difference in social security monthly payments upon your retirement.

Medicare beneficiaries are now entitled to a physical examination known as the “Welcome to the Medicare “exam. This includes a number of health examinations including hearing loss and balance difficulties. This covers only new Medicare beneficiaries and must be done within 6 months of your first coverage period.

The rest of the meeting was spent on Talking Paper #20 on the Auxiliary Transition. Much discussion was held on delegates concerns on this topic.

Coordinator Kolwitz handed out Thank You Gifts to Trustee Patti Parrish for representing International Auxiliary President McDowell and for serving as Secretary. Other gifts were given to all other areas of service.

Meeting was adjourned at 11:30AM.

Submitted By,

//SIGNED//

Patricia Parrish, Acting Secretary



Division President Report  
2010 Annual Conference, Rapid City, SD  
April 30, 2010

Div 89 merger went well; our first operating year has gone extremely well and I personally have had no negative issues with our merger

Attended 2009 PAC in Atlanta

Attended AFSA midyear in March 2010

I visited chapters 982 Lincoln, 804 Kansas City, 951 Ellsworth, 881 Whiteman, and 984 Offutt

I attended meeting, installed officers, participated in award functions, supported the AFJROTC and CAP program

I communicate weekly with all chapters concerning AFSA issues, to include reports, operating procedures, membership and recruiting issues, legislative updates etc

All chapters have sent in their 3<sup>rd</sup> qtr FY 2010 reports and are in good standing

We have 15 AFSA chapters and 4 Aux chapters

Division 89 has an outstanding web page and facebook page

Division 89 is only Division with an active "blogging page"

With the ongoing restructuring of chapters, we will be making sure that state zip codes are aligned geographically with the correct chapter. Individuals may request to be assigned to whatever chapter that they desire to be affiliated with

AFSA March Midyear Meeting updates;

Dues change, E1-E4 25.00 for 24 months, everyone else 25.00 per year, will be voted on at PAC

Looking to change FY to match CY starting in 2011, will be voted on at PAC

\$1.00 rebate for retentions CY 2011 for chapters, voted on at PAC

Membership dues increase approval, change to allow majority vote of executive council, will vote at PAC

Looking to create a 50/50 award for membership and recruiting, Highflyer and Highskyer should stay the Same

Looking to change the requirement that a chairperson on a standing committee be required to be a member of the international executive committee, will be voted on at PAC

We approved that the VP at the division and chapters will have access to the web based reports

We passed to align the DRU (former Div 15) with Div 14 CY 2011

We approved to allow the International President to wear business attire other than a white jacket. This is more aligned with current business trends.

Looking to change International President term of office from one year to two years, will vote at PAC

Do to alcohol permit laws in the state of Georgia the international hospitality suite will not serve free wine or beer.

Div 89 is the second largest division and we continue to be a mover and shaker in AFSA. Our end strength on 12/31/09 was 13,558 members.

We enjoyed a successful recruiting/retention year, but a lot of room for improvement. We must continue to grow; thus we have to expend whatever efforts it takes to make this happen! Following are our statistics for 2009:

- Div 89 had 11 of AFSA's 75 Skyhighers or a 15% worldwide Market Share
- Div 89 had 3 of AFSA 's 4 Highfliers or a 75% worldwide Market Share
- Div 89 Recruited 1,559 of AFSA's Total 17,153 New Members Recruited, or a 9% worldwide Market share
- Div 89 Retained 687 of AFSA's Total 1,980 Members Retained, or a 35% worldwide Market Share

Note: Division 89 was 2<sup>nd</sup> with total Skyhigh producers and 1<sup>st</sup> in total Highflier producers

I enjoy serving as your Div President and representing Div 89 to the International Executive Committee and AFSA HQ

This concludes my report.



AFSA Division 89 Auxiliary Coordinator Report  
Annual Conference/Convention – Rapid City, SD  
April 30, 2010

DISTINGUISHED GUESTS, DIVISION 89 EXECUTIVE COUNCIL, DELEGATES, MEMBERS, AND GUESTS, GOOD MORNING

WITH THE MERGER OF DIVISIONS 8 AND 9 LAST YEAR AT DIVISION CONFERENCE, I BECAME DIVISION 89 AUXILIARY COORDINATOR. IT HAS BEEN A PLEASURE WORKING WITH EVERYONE.

AS AN UPDATE, DIVISION 89 CONSISTS OF 4 ACTIVE AUXILIARIES AND 12 INACTIVE ONES. LINCOLN, NE. AND DULUTH, MN AUXILIARIES CLOSED THIS PAST YEAR. THERE WAS NO ONE WILLING TO STEP UP TO TAKE OVER. THE MEMBERS ARE BEING TRANSFERRED TO OTHER AUXILIARIES.

WHENEVER I SEE A CHAPTER PRESIDENT, I LET THEM KNOW I AM AVAILABLE TO HELP THEM REACTIVATE THE AUXILIARIES IN THEIR AREAS.

IN SENDING RENEWALS TO THE MEMBERS OF THE INACTIVE AUXILIARIES I REMIND THEM OF WHAT AFSA DOES FOR THEM AND, IF AT ANY TIME, THEY WISH TO REACTIVATE THE AUXILIARY CHAPTER, ALL THEY HAVE TO DO IS LET ME KNOW. I WILL WORK WITH THEM. WHEN I GET E-MAIL ADDRESSES FROM MEMBERS RENEWING, I PUT THEM ON MY DISTRIBUTION LIST SO THAT THEY RECEIVE ANY INFORMATION FROM AFSA.

NO BORING FIGURES HERE, BUT THE DIVISION 89 AUXILIARIES WERE IN THE FOREFRONT IN AUXILIARY RENEWALS AGAIN THIS YEAR. THE TOP 3 RETAINERS AND THE TOP THREE RETAINING AUXILIARIES WERE FROM DIVISION 89—KANSAS CITY, MILWAUKEE, AND DULUTH.

WILLA HYDE IS A REPEAT HIGHFLIER. THIS MAKES THE 6TH TIME FOR WILLA. WAY TO GO, WILLA!!!!!!! OUR THREE AUXILIARIES HAD A TOTAL OF 314 RETENTIONS BETWEEN THEM. THE TOTAL FOR THE ENTIRE AUXILIARY IN AFSA WAS 463 RETENTIONS. AS FAR AS RECRUITING IS CONCERNED, WE DIDN'T FAIR AS WELL THIS YEAR BUT WE KEEP ON TRYING. WE NEED TO NOT ONLY RETAIN THE MEMBERS WE HAVE NOW, BUT WE NEED TO RECRUIT NEW MEMBERS IF WE WANT TO KEEP OUR AUXILIARY STRONG. DUES ARE \$20.00 YEARLY AND REMEMBER, THERE IS NO LONGER AN AGE RESTRICTION FOR CHILDREN. SO, SIGN UP THOSE FAMILY MEMBERS. OUR AUXILIARY IS FACING A FINANCIAL PROBLEM AND OUR MEMBERSHIP IS DECLINING. INTERNATIONAL AUXILIARY PRESIDENT McDOWELL SENT OUT A MESSAGE IN EARLY APRIL STATING THAT OUR MEMBERSHIP IS SLIGHTLY OVER 10,280 AND THAT WE NEED A MEMBERSHIP OF 13,000 JUST TO SUSTAIN THE AUXILIARY IN ITS DAILY OPERATIONS. INCLUDED IN HER MESSAGE WAS A BACKGROUND PAPER FROM INTERNATIONAL AFSA PRESIDENT LEDOUX TALKING ABOUT A POSSIBLE MERGER OF THE AUXILIARY WITH AFSA. HE STATED THERE WOULD BE A TALKING PAPER IN THE NEXT ISSUE OF THE SERGEANTS MAGAZINE SO THAT ALL AFSA AND AUXILIARY MEMBERS WOULD BE FULLY INFORMED OF POSSIBLE ACTIONS. WE WILL BE DISCUSSING THIS BACKGROUND

PAPER IN FUTURE SESSIONS OF THIS CONFERENCE. ALL 4 ACTIVE AUXILIARIES IN DIVISION 89 FACE THE SAME PROBLEM—NOT BEING LOCATED ON AN ACTIVE DUTY BASE. DUE TO THIS THEY DO NOT HAVE ACCESS TO A LOT OF POTENTIAL MEMBERS DESPITE ALL THE RETENTION WORK, RECRUITING EFFORTS THRU PERSONAL CONTACT AND MEMBERSHIP DRIVES, THE MEMBERSHIP IS STILL DECLINING. THE AVERAGE AGE OF AN AUXILIARY MEMBER IS 70.

MILWAUKEE HAS ONE MEMBER WHO JUST RENEWED WHO WILL BE 91. AND THERE ARE MORE OUT THERE IN THAT AGE BRACKET. WE NEED TO GET THE YOUNGER PEOPLE INVOLVED AND WE ARE OPEN TO SUGGESTIONS AS TO HOW TO GO ABOUT GETTING THEM INVOLVED INAFSA.

THERE ARE A LOT OF AUXILIARY MEMBERS WHO CAN'T BE HERE THIS WEEKEND DUE TO CHILDREN IN SCHOOL OR WHO WORK. BUT POTENTIAL MEMBERS SHOULD NOT WORRY IF THEY CAN'T MAKE MEETINGS. REMEMBER EVERY MEMBER WE HAVE GIVES US MORE SAY IN D.C. AND MAKES THE AUXILIARY STRONG AND STABLE. THERE ARE ALWAYS PROJECTS THEY CAN HELP WITH THAT DO NOT REQUIRE ATTENDING MEETINGS.

BUT—ON THE UP SIDE--LAST YEAR KANSAS CITY, MILWAUKEE, AND DULUTH, CONTINUED THEIR COUPON PROGRAM AND THE AMOUNT OF COUPONS SENT OUT WAS QUITE IMPRESSIVE. KANSAS CITY ALONE SENT OUT OVER 380 POUNDS THANKS TO ALL WHO PARTICIPATED--FROM THE ONES WHO GIVE US THE COUPONS TO THE ONES WHO TAKE HOURS TO CUT, SORT, AND THEN MAIL THEM TO THE OVERSEAS COMMISSARIES

CANCELLED STAMPS IN OUR DIVISION, GO TO THE VA AND TO A HOME FOR MENTALLY AND PHYSICALLY HANDICAPPED ADULTS FOR REHABILITATION AND THERAPY PURPOSES. BOX TOPS FOR EDUCATION AND PULL TABS ARE TURNED IN FOR FUNDS TO VARIOUS ORGANIZATIONS FOR NEEDED EQUIPMENT.

AND LINCOLN DELIVERED MEALS ON WHEELS AND SENT CARDS TO THE HOSPITALIZED VETERANS.

I HAVE BEEN IN TOUCH WITH ALL THE AUXILIARIES IN THE DIVISION—ANSWERING QUESTIONS WHERE I CAN. AS USUAL OUR AUXILIARIES HAD THEIR POW/MIA CEREMONIES.

KANSAS CITY CONTINUES TO SUPPORT MANY ORGANIZATIONS IN THEIR AREA, SHELTERS FOR ABUSED WOMEN AND CHILDREN, VOLUNTEER AT THE VA, HAVE A MEMBERSHIP PICNIC, AND MANY SOCIAL FUNCTIONS DURING THE YEAR. MILWAUKEE IS NOW WORKING WITH THE HOSPITALS AT LANDSTUHL, GERMANY AND BAGRAM, AFGHANISTAN IN SENDING NEEDED ITEMS. BAGRAM AB IS NOW HAVING POKER TOURNAMENTS, ETC THANKS TO THE 40 DECKS OF PLAYING CARDS JUST SENT OVER AND THEY WORK WITH THE GUARD FAMILY SUPPORT ON THEIR ACTIVITIES.

WAUSAU IS CONTINUING THEIR WORK WITH A LOCAL SCHOOL IN SENDING LETTERS AND GOODIES TO THE TROOPS IN IRAQ. AND THEY STAY INVOLVED WITH THE "HIGHGROUND"—A VETERANS MEMORIAL IN NEILSVILLE, WI.

MINNEAPOLIS CONTINUES SUPPORTING THE CHAPTER WHERE EVER THEY ARE NEEDED—ONE THING IS SELLING SNOW CONES ON BASE DAY.

AS YOU CAN SEE, THE AUXILIARIES IN OUR DIVISION ARE FILLED WITH BUSY AND HARD WORKING INDIVIDUALS.

**International Auxiliary Update**  
**International Auxiliary Trustee Patricia Parrish**

President Lutzen, Coordinator Kolwitz, Honored Guests, AFSA and Auxiliary Members. Good Morning! This "IS" the Auxiliary Update.

As President Lutzen said, we had an interesting Mid Year Meeting in DC. He has made you aware of some Talking Papers that were voted on and passed. I have another one for you. Talking Paper #20 was for Classes of Membership Change. This TP was submitted and approved by the AFSA Executive Council to Change the class of membership in order that the Auxiliary could merge with AFSA.

The Justification was: Since our AFSA Auxiliary is struggling financially, it is prudent for AFSA to take a proactive approach to prevent losing our Auxiliary members in the event they run out of money and the Auxiliary must deactivate. While the decision to deactivate will be made by the Auxiliary Council and its membership, AFSA must be prepared when and if that decision is made. Paragraph 3a3 will become effective only after the Auxiliary votes to deactivate.

I have been given a Background Paper on Auxiliary Transition from International AFSA President Jeff Ledoux, and I have copies with me to hand out.

There has been a reference to the Auxiliary "going out the end of the year". **We are not in as bad a situation as it seems to be, ..... but ... ..... we are headed there: Our deficit has been helped due to the donations to the Auxiliary General Fund.** Even though it is not tax deductible, it will be supporting the Auxiliary. We support the AFSA members in many ways. We would appreciate if the AFSA members showed support for us by making a donation to our fund. Any support is appreciated.

However, the Auxiliary is not at the bottom of our bucket. We still have funds and will not run out of money at the end of this year. Don't panic! We do, however, need to make a concentrated effort to RECRUIT AUXILIARY MEMBERS AND RETAIN EXISTING MEMBERS. GET THEM INTERESTED AND INVOLVED! This is what is going to help the Auxiliary survive.

April 1, 2010, our Auxiliary membership was 10,285 members and still falling. We need at least 13,000+ members and consistent retaining to survive.

Another reason to recruit and retain is for the good of the Air Force Sergeants Association. Remember the "big picture" of who we are working for and how important the numbers are on the Hill.

(.....quality of life of the military and their families.....)

The Auxiliary is not all gloom and doom. We do one heck of a good job visiting VA Hospitals, Greeting troops coming thru airports, Clipping coupons to mail overseas, Assisting families with spouses deployed, Sending packages to troops, and many other rewarding projects. I could go on and on, but you know how hard you are working. The Auxiliary is

important, and it would be a shame if we went away. Talk to AFSA chapters that have active Auxiliary chapters. They will tell you how much we help them.

Recruiting and Retaining Auxiliary members also helps AFSA survive longer.

Think TEAMWORK!!!! If we, the Auxiliary, fail ..... then sooner or later AFSA starts to fail.....THEN we ALL have failed our members along with the troops and their families that we were working so hard to support.

I want to thank each and every one of you for your dedication and the hard work you do for not only AFSA and Auxiliary, but for the Military and their families' quality of life.

They are there to protect us, we can't let them down! "To accomplish great things we must not only act but also dream, not only plan but also believe."

President Lutzen, Coordinator Kolwitz, this concludes the International Auxiliary report.

Membership Report – 2010 Convention  
MSgt Terry Turner, Division 89 Trustee

I want to start with congratulations for a great recruiting and retention year!

The 2009 recruiting year ended with mixed results. The International Membership Committee set a goal of between 20,000 – 25,000 total recruits and retains in 2009. We fell a bit short. When we looked at the final totals, dedicated AFSA Recruiters and Retainers recruited 17,153 new members and retained 1,980 members. Our 2009 total ended at 19,133.

While we didn't quite meet our goals, the news is not all bad. In 2008, we recruited 14,973 and retained 2,079. Our total recruits and retains in 2008 were 17,052. If you compare 2009 to 2008, we increased our numbers by 2,081! We are trending up!

Division 89 still had a good recruiting year in 2009. Division 89 concluded 2009 2<sup>nd</sup> in AFSA in overall membership size with 13,558 members. We had 11 Skyhighers and 3 Highflyers. The dedication and hard work of these individuals and other Division 89 members paid off. Our combined efforts realized a total recruiting and retaining of 19,133 members for AFSA. Of the recruited total of 17,153 Div 89 had 1,559 and of the 1,980 total retentions, Div 89 had 687.

Consequently, because of all who recruited or retained just one member, Division 89 is a leader ranking 3<sup>rd</sup> in recruiting and 2<sup>nd</sup> in retention in AFSA behind Division 610. We claimed a 9% share of total recruiting and a 35% share of total retentions throughout AFSA. In fact, we had 2 recruiters in the top 10 worldwide, and 3 of only 4 skyhigher qualifiers worldwide, which were of course the decisive retention leaders in AFSA and the Auxiliary.

Division 89 is off to a running start in 2010. As of mid-April 2010, we have 7 of our 10 chapters on the board in the recruiting/retention arena. 30 Members from those 10 chapters have recruited 385 new members. One member from Chapter 985 has already qualified for Sky HIGHER this year and one member half way there. Division recruiters/retainers efforts have resulted in total of 11,921 total members.

You're all aware that membership is the life blood of our organization. We have a great team of recruiters busy trying to increase our numbers, but they can't do it alone. Everyone needs to be involved. Division 89 and AFSA need your support, please help. Remember: Everyone can help - just recruit one and retain one in 2010.

AFSA DIVISION 89  
SCHOLARSHIP REPORT  
APRIL 26, 2010

AFSA Scholarship Applications were made available on-line in early December 2009. The deadline for applications was March 12; this date was moved up to allow the selection committee ample time to evaluate and make selections prior to convention. I am delighted to report that this year I received thirteen applications with only one package incomplete. This is an enormous increase from last year. I would to extend a personal thanks to all chapters for their handwork in advertising and promoting this scholarship program.

Altus, OK again leads the way with the most applications submitted (5) with a close runner-up to our newcomers from Scott AFB with 4 submissions.

Applications sponsored by members of the following chapters:

Number	Chapter
	Chapter 988 Altus OK
	Chapter 984 Offutt AFB NE
4	Chapter 872 Scott AFB IL*
1	Chapter 858 Minneapolis MN
1	Chapter 985 Tinker AFB OK

The McConnell Council of Chiefs (Retired) served as the scholarship selection board. The Chiefs' Council met between the dates of April 15 – 22, 2010 with the following results.

**Scholarship #1:**

<b>MELISSA LAUB</b> (580) 477-9378 (Father) 332 Calumet Avenue Altus, OK 73521	Sponsor: MSG Douglas Laub
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Melissa is presently enrolled in Chemistry/Biochemistry, Pre-Pharmacy at the University of Oklahoma and is a 4.0 student.

<b>University of Oklahoma</b>	Registrar's office: (405)-325-2252
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1000 Asp Ave Rm 330  
Buchanan Hall  
Norman, OK 73019  
Major: Chemistry/Biochemistry, Pre-Optometry

**Scholarship # 2**

:	JACOB ALEXANDER BENNETT	Sponsor: SMSgt Jonathan Bennett
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4924 Brittany Paige Drive  
Edmond, OK 73034

**Carnegie Mellon University**

5000 Forbes Avenue  
Pittsburg, PA 15213  
Major: Computer Engineering

Registrar's Office (412) 268-

2000

Congratulations to our 2010 winners. Thank you for the opportunity to serve as the AFSA Scholarship Chairman. This concludes the AFSA 2010 Scholarship report.

Respectfully submitted,

////SIGNED/////

SHELIA J. RUSSELL, SMSgt (Retired) USAFR  
Division 89 Scholarship Chairman

\*This information is for Chapter 872, Scott AFB

Samantha Marie Carter  
2265 Deer Springs Tr.  
Belleville, IL 62221

Individual failed to include letter of recommendation with application package.